

### 2012: NATURAL REFRIGERANTS MARKET GROWTH FOR EUROPE

## **GUIDE 2012: NATURAL REFRIGERANTS** MARKET GROWTH FOR EUROPE

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MARC CHASSEROT Publisher and Managing Director of shecco

### **A SHORT MESSAGE**

shecco has been working at the cutting edge of natural refrigerant technology for over a decade. We are asked every day for trends, examples and data. This is growing as the market potential for natural refrigerants rises around the world.

We share information and best practice through our industry platforms: R744.com, hydrocarbons21.com and ammonia21.com. We bring experts together to discuss the future of natural refrigerants through our series of interactive workshops known as ATMOsphere.

Today we go one step further by publishing the first in a series of free GUIDES to help HVAC&R stakeholders to better understand the potential of natural refrigerants. We've worked with leading companies in the field and engaged with hundreds of experts across Europe.

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Happy reading

### **ABOUT THIS GUIDE**

### **A SHORT OVERVIEW**

"The function of leadership is to produce more leaders, not more followers." This has never been more true than at this very moment when bold steps need to be taken by the international business community to advance more sustainable production and consumption patterns. With pressure by rulemakers, business partners and consumers to push environmental issues up the agenda unlikely to subside anytime soon, companies are tasked to re-think established solutions and implement environmentally benign, yet economically sensible technologies to seize their individual "eco-advantage".

The use of refrigerants free of ozone-depleting and global warming characteristics in heating, refrigeration & airconditioning will continue taking a central role in the debate about the "low-hanging fruits" of greenhouse gas emissions reductions at all levels – from international climate talks down to national strategic plans. It is no longer unthinkable to say CFCs, HCFCs and HFCs are not going to stand the test of time. Air, ammonia, carbon dioxide, water and the groups of hydrocarbons, on the other hand, stand ready as current and future solutions in residential refrigerators, commercial heat pumps, industrial waste energy recovery or global food logistics.

But while the environmental and technological benefits of these "natural refrigerants" are now being acknowledged by more and more business leaders, only few studies have heard the industry's voice on their economic prospects. This guide sets out to shed light on precisely this question: Where do natural refrigerants make most sense today and tomorrow, and what is impeding their success in the world and specifically in the European Union? It has listened to little less than 1,300 voices from the HVAC&R (Heating, Ventilation, Air-Conditioning & Refrigeration), industry responding to a global survey conducted between March to September 2011. **Chapter 1**- a User's Guide to Natural Refrigerants - briefly summarises the characteristics of ammonia, carbon dioxide and hydrocarbons, while trying to depict their use in four "ecosystems": Transport, City & Buildings, Industry & Special Applications, and The Food Chain. The chapter concludes with an outlook on the adoption potential of natural working fluids in different world regions.

**Chapter 2** - will look at the European market situation today, by both analysing the technology potential, as well as the impact of European Union rules and standards on developing a prosperous market for natural working fluids. For the first time, an attempt is made to quantify one of the unfolding success stories in Europe: the use of  $CO_2$  transcritical supermarket refrigeration systems. The chapter closes with case studies - evident examples of installations where natural refrigerants make sense both from a business and environmental perspective.

**Chapter 3** - then takes a glance at success factors for ammonia, carbon dioxide and hydrocarbons in tomorrow's Europe. This chapter encompasses some of the GUIDE: 2012's core messages by drawing attention to existing barriers to the market uptake of natural refrigerants, their major strengths, and by presenting the European industry's expectations per industry sector as regards natural working fluids for the years 2012-2020. The GUIDE: 2012 concludes with a Directory listing of European-based companies and international organisations already active in natural refrigerants today, base largely on responses to an HVAC&R industry survey.

This guide puts forward evidence that there is a market for more sustainable refrigerant solutions, and that it is growing. But before industry, policy and consumers can inspire others to become leaders in adopting HFC-free refrigerants they need to know first where we stand today. I hope that this guide can help this process.



NINA BURHENNE Head of Market Research Editor & Lead Author

### **USER'S GUIDE TO NATURAL REFRIGERANTS**







#### **USER'S GUIDE TO NATURAL REFRIGERANTS**

The "Natural Five" air, ammonia, carbon dioxide, hydrocarbons and water have distinct characteristics that make them viable options for a wide application range today and tomorrow. See a short overview of the most commonly used natural working fluids and their chemical, physical, technical and environmental properties, as well as existing challenges, on ...

### NATURAL REFRIGERANTS TODAY: AN ECOSYSTEM APPROACH

Carbon dioxide, ammonia and the group of hydrocarbons are valued as energy-efficient refrigerants and/or prospective options in four main sectors: Transport, Cities & Buildings, The Food Chain, and Industry & Special Applications. See a visual presentation of selected airconditioning, heating and refrigeration end-uses in these four "ecosystems", and an indication of natural refrigerants' future potential, starting from ...

### NATURAL REFRIGERANTS TOMORROW: A GLOBAL VIEW

What is the overall adoption potential for ammonia, carbon dioxide and hydrocarbons in different world regions? A global industry survey has received around 1,300 views from manufacturers, suppliers, installers and end-users on the future of natural working fluids for the years to come. See why Europe will remain the leader in using HFC-free refrigerants – the answer on ...

### **ABOUT NATURAL REFRIGERANTS**

### **AN OVERVIEW**

As a general separation, "natural refrigerants" are substances that exist naturally in the environment, whilst "non-natural refrigerants" or "synthetic refrigerants" are man-made chemicals, not naturally occuring in the environment. The term "natural" refrigerants is sometimes disputed as one of not entirely precise nature - given that ammonia, carbon dioxide and hydrocarbons also pass an industrial purification and manufacturing process to be used as refrigerants. However, today a well-established distinction between substances whose chemical properties and safety aspects have been studied by mankind in their entirety, and those fluorinated gases - given their chemical complexity and comparatively short period of usage - whose confirmed and/or still unknown negative contribution to ozone depletion, global warming and ecological safety are subject to continued debate.

The most commonly used natural refrigerants today are ammonia ( $NH_{3'}$ , R717), Carbon dioxide ( $CO_2$ , R744), and hydrocarbons (HCs), such as propane (R290), iso-butane (R600a), and propylene also know as propene (R1270). Mixtures of ammonia and dimethyl ether (R723) have been developed, as well as various hydrocarbon blends with optimised performance and safety properties (isobutane/propane; R441 etc.). Water and air are also used to a minor extent, such as in adsorption chillers and deep-freezing applications. Given their non-toxicity and non-flammability, in addition to their unbeatable environmental credential in combination with widest availability, these latter two have shifted again to the focus of R&D activities today. Natural refrigerants no longer in use are sulphur dioxide (SO<sub>2</sub>) and methyl chloride (CH<sub>3</sub>Cl).

#### CARBON DIOXIDE (ODP=0; GWP=1)

Carbon dioxide (chemical symbol  $CO_2$ , refrigerant designation R744) is colourless, odourless and is also heavier than air. With a Global Warming Potential = 1,  $CO_2$  is the reference value for comparing a refrigerant's direct impact on global warming. Carbon dioxide carries an A1 safety classification (the same as most fluorocarbon refrigerants), indicating that it has low toxicity and is non-flammable.  $CO_2$  as a refrigerant is sourced from a number of production methods as a by-product. Whilst it is nontoxic if enough carbon dioxide builds up in an enclosed space it will begin to displace oxygen and can cause asphysiation in anyone present over a certain period within the space. With a long atmospheric lifetime,  $CO_2$  does not lead to any by-product formation or decay products with serious environmental impact.

When used as a refrigerant, carbon dioxide typically operates at a higher pressure than fluorocarbons and other refrigerants. While this presents some design challenges it can usually be overcome in systems designed specifically to use carbon dioxide.

Carbon dioxide is compatible with some, but not all, commonly used refrigeration system lubricants. In particular, it is not suited for use with polyol ester (POE) and poly vinyl ether (PVE) lubricants, and it only has limited applications with poly alkylene glycol (PAG) lubricants.

It is generally regarded as a cheap and easily available refrigerant.

#### AMMONIA (ODP=0; GWP=0)

Ammonia (chemical symbol  $NH_3$ , refrigerant designation R717) is a colourless gas at atmospheric pressure. With zero ozone-depletion and global warming potential, as well as a short atmospheric lifetime, it does not form any by-product or decomposition products with negative environmental impact. Sourced from a variety of sources, it is compatible with some, but not all, commonly used refrigeration system lubricants. In particular, it is not suited for use with polyol ester (POE) and poly vinyl ether (PVE) lubricants, and it has only limited applications with poly alkylene glycol (PAG) lubricants.

Despite its undisputed energy efficiency benefits, the use of ammonia is restricted in certain applications and geographic regions, due to its higher toxicity and lower flammability characteristics. As a result, R717 is effectively prohibited from use inside occupied spaces, but can be used in unoccupied areas or outside. However, many advances have been made in recent years to minimise risks for human health, particularly for ammonia installations in populated areas. They include using ammonia in conjunction with other refrigerants in order to reduce and isolate the ammonia charge, such as in secondary systems; using advanced safety equipment; deploying containment casings; ammonia absorption systems.

It is important to note that ammonia has a strong odour making leaks easy to detect.

The additional safety equipment required will obviously increase costs, however, manufacturers claim that operational energy and maintenance savings will potentially outweigh the increased initial outlay in the long run.

#### HYDROCARBONS (ODP=0; GWP<3)

With no ozone-depleting characteristics and ultra-low global warming impact, the group of hydrocarbons do not form any by-products or decomposition products in the atmosphere. HC refrigerants can be used either in systems designed specifically for their use, or as a replacement in a system designed for a fluorocarbon refrigerant, making them a cost-competitive solution including in developing countries. If a hydrocarbon refrigerant is to be used in a system designed for a different refrigerant, it should be noted that some modifications will probably be required to ensure compatibility, including lubricant compatibility, and address the issues associated with hydrocarbons' flammability. However, the greatest potential for hydrocarbon refrigerants lies in new systems.

Hydrocarbon refrigerants are flammable, and as a result carry an A3 safety classification, which means they have a low toxicity, but are in the higher range of flammability. HCs are often subject to stricter safety requirements as regards the quantities allowed in occupied spaces.

Hydrocarbon refrigerants are fully compatible with nearly all lubricants commonly used in refrigeration and air conditioning systems. One major exception to this rule is lubricants containing silicone and silicate (additives which are commonly used as anti-foaming agents).

### **NATURAL REFRIGERANT CHARACTERISTICS**

REFRIGERANT	REFRIGERANT NUMBER	CHEMICAL FORMULA	GWP (100 YEARS)	ODP	NORMAL BOILING POINT ( <sup>°</sup> C)	CRITICAL TEMPERATURE (°C)	CRITICAL PRESSURE (BAR)	SAFETY GROUP	MOLECULAR WEIGHT (G/MOL)
Ammonia	R717	NH <sub>3</sub>	0	0	-33.3	132,4	114.2	B2	17/03/11
Carbon dioxide	R744	CO <sub>2</sub>	1	0	-56.6	31,1	73.8	A1	44.0
Propane	R290	$C_{3}H_{8}$	3.3	0	-42.1	96.7	42.5	A3	44.10
Isobutane	R600a	$C_4H_{10}$	4	0	-11.8	134.7	36.48	A3	58.12
Propylene	R1270	$C_{3}H_{6}$	1.8	0	-48	91	46.1	A3	42.08
Water	R718	H <sub>2</sub> O	0	0	100	373.9	217.7	A1	18.0
Air	R729	-	0	0	- 194.5	-	-	-	28.97

THE LINDE GROUP



# Natural refrigerants for a cleaner tomorrow.

Cool by nature.

We are committed to the responsible use of natural resources, the development of clean technologies and the replacement of harmful substances with eco-friendly alternatives. As a global leader in providing refrigerant gases and services, Linde is proud to support the introduction of natural refrigerants in many countries around the world. Linde provides a range of high quality ammonia, carbon dioxide and hydrocarbon based natural refrigerants that meet the exacting purity requirements of air conditioning and refrigeration applications. Combined with extensive technical support we ensure responsible and safe usability.

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### NATURAL REFRIGERANTS TODAY

### AN ECOSYSTEM APPROACH

Natural refrigerants can be used in a variety of applications, covering the entire range of air-conditioning, refrigeration and heating systems. While excellent technical publications and information platforms (see GTZ 2008, TEAP 2010, UNEP 2011, UNEP HCFC Help Centre) have detailed the potential of natural refrigerants by system type, the approach selected here focuses on a non-exhaustive visual approach to presenting end-use applications of natural working fluids. The intention is to group representative types of buildings, facilities, installations and vehicles in 4 different "ecosystems" providing an easy-to-access overview to industry, policy and endusers that can demonstrate the current adoption potential ranging from existing market offerings ("In use"), to first demonstration projects ("Trial"), and ongoing research & development activities ("Research"). These charts will be expanded and updated in following publications, whenever new natural refrigerants-based solutions will have become available.

### **TRANSPORT APPLICATIONS**



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### **TRANSPORT APPLICATIONS**

#### **CARS & ELECTRIC VEHICLES**

HC: Over 20 million car mobile air-conditioning (MAC) units worldwide have safely used hydrocarbon refrigerants, many converted from the high global warming refrigerant HFC-134a. An Australian vehicle manufacturer is the world's first to use hydrocarbons in its range of on/ off road vehicles. Today, it is estimated that the share of hydrocarbons (HCs) exceeds 10% in the Australian motor vehicle air-conditioning service sector. In 2011, an Australian supplier of hydrocarbon refrigerants reported 12% average sales growth. Hydrocarbons can work as a primary MAC system refrigerant, or in secondary loop systems to ensure a safer use. Given their cost-effectiveness, HC systems constitute a promising market in developing countries, once training on installation and maintenance is prioritised. Moreover, with the adoption of flammable synthetic refrigerants in passenger cars, currently developed safety systems could accelerate the use of HCs. It should be noted that hydrocarbons are particularly suited to hot climates and in applications with limited space such as mobile air conditioning systems.

**CO**<sub>2</sub>: The development of CO<sub>2</sub> MAC as an energy-efficient way to combine air-conditioning with heating capabilities is especially advanced in Europe, Japan and the USA. Whilst all components for the CO<sub>2</sub> system have been fully developed, the commercialisation in passenger cars has been delayed due to resistance by the automotive industry. Prototypes have been tested extensively, including in a German Federal Environment Agency (UBA) car. Of special interest for the future adoption of CO<sub>2</sub> MAC with combined heat pumping function could be the introduction of electric vehicles, where less waste heat from the motor can be used for heating the passenger compartment. New impetus for the use of carbon dioxide refrigerant might be expected within the next 5 years.

#### **BUSES, TRUCKS & TRAINS**

CO, / HC: So far, CO, MAC has been commercialised in around 30 buses – among them two hybrid electric buses and one with reversible operation for combined heating - that have covered more than 3.3 million km in Germany and Luxembourg. CO<sub>2</sub> systems for trains, which operate like a modern air-air heat pump, are also currently being tested in Germany, this time by the national train operator Deutsche Bahn. Highest future potential for air conditioning in larger vehicles is expected for CO, and hydrocarbons. The time scale for a broader commercialisation of CO<sub>2</sub> MAC in buses and trains is expected to be 3 years, largely depending on the (unlikely) enforcement of low-GWP requirements for the public transport sector, as well as overall signals sent by the automotive industry and commitment by individual public transport providers. The US Environmental Protection Agency sees CO<sub>2</sub> as the only viable long-term alternative for buses and trains. Leading system suppliers have announced product ranges with natural refrigerants for vans, trucks vand trailer equipment in the near future. CO<sub>2</sub> and HCs are also used in transport refrigeration (see page 22).

#### **FISHING VESSELS & CONTAINER SHIPS**

**CO**<sub>2</sub> / **NH**<sub>3</sub>: Although there is currently no legislative pressure exerted on the shipping industry, the use of low-GWP refrigerants is expected to grow. Both ammonia and carbon dioxide, either alone or in combination and indirect systems for low-temperature applications, have been used in marine refrigeration equipment to refrigerate or freeze catch at sea. Together, their global market share is still estimated at below 5%. Most recently, CO<sub>2</sub> transcritical systems for container shipping were put to extensive life-testing with a world-leading cargo company to prove efficiency and reliability at all ambient temperatures around the world. The emissions savings potential could be substantial, given that 65% of all refrigerated transport is done via container shipping.

### **CITY & BUILDINGS**



### **CITY & BUILDINGS**

#### PUBLIC BUILDINGS: AIRPORTS, HOSPITALS, UNI-VERSITIES, GOVERNMENT AND HISTORIC BUILD-INGS, HOTELS, AND SHOPPING MALLS

NH<sub>2</sub>: Large ammonia chillers are now safely used in heating and cooling applications in populated areas, providing high efficiencies and reducing energy consumption. For example Terminal 5 at London's Heathrow Airport uses a central ammonia chilling plant to provide comfort heating and cooling for passengers and workers. The energy center for the London Olympics (2012) features ammonia chillers as part of the low carbon heating and cooling system that will cater for the needs across the site. Moreover, the Aquatics Center makes use of a separate NH, chillers. On the other side of the world, New Zealand's Christchurch airport employs ammonia chillers to cool a freight hub, allowing temporary storage of shipments. Ammonia chillers are also used in London Homerton Hospital in Hackney, the world-famous UK Children's hospital Great Ormond St, and the University Hospital in Akerhus, Norway, where chillers cater for the cooling needs of its operating theatre, maternity and intensive care units. Middlesex University uses an ammonia slurry ice thermal storage system to provide cooling for the whole university. To ensure safety, such systems include a minimal refrigerant volume through plate heat exchangers, separate sealed compartments, leak detection systems, ammonia scrubbers and electrical switching outside the compartments. With regards to tropical countries, in Mauritius two government buildings had their CFC-12 and CFC-11 chillers replaced with open screw ammonia chillers, helping to save 1560 tons CO<sub>2</sub>/ year.

**HC**: Also now used to provide comfort heating and cooling in public buildings are hydrocarbon chillers, which tend to have lower capital costs than ammonia chillers, as they do no need to use "industrial grade" steel compo-

nents. They have proven safe to install in populated areas, in hospitals and even historical buildings. Prominent installations in the UK include a 600 kW air-cooled water chiller using R290 (propane) installed in the historic Church House Westminster Abbey in London, UK, whilst the UK Department of Transport have installed 3 hydrocarbon rooftop chillers on Great Minster House, central London. Arhus University Hospital Skejby, Denmark has installed R600a (isobutane) heat pumps and R290 (propane) chillers for comfort heating and cooling and hot water. One estimation amounts to a global market potential for HC chillers of \$4 billion. A plan for industrial scale production of HC chillers has been put into action by one large supplier, which will be followed shortly by R290 heat pumps. This should further reduce the costs of these technologies, and increase their uptake. In addition to their use in chillers hydrocarbons can be used in ground source heat pumps (GSHP), as is the case in Buntingsdale Infant Shool in the UK, where heat is extracted from the ground and upgraded to a useful temperature by an R290 (propane) heat pump unit.

**CO**<sub>2</sub>: Hot water heat pumps using CO<sub>2</sub> are used primarily in Japan in public buildings, where for example a commercial size Eco Cute is installed in ASA Hospital in Hiroshima, providing 60% of the hot water demand. Such systems are, however, now starting to appear in other countries. In Ireland and the UK the Cúil Dídin Nursing Care Facility and Beechdale Manor Care home both use CO<sub>2</sub> heat pumps to provide all their hot water needs.

The name of the Eco Cute comes from the Japanese phrase Shizen Reibai Hīto Ponpu Kyūtō-ki, which literally means "natural refrigerant heat pump water heater". Eco is a contraction of either Ecology or Economical and Cute is a near homonym to kyūtō; literally "supply hot water."

### COMMERCIAL BUILDINGS: AIR-CONDITIONING & HEATING

NH, / HC: In the last decade ammonia and hydrocarbon chillers have started to gain acceptance for the provision of comfort air conditioning (A/C) and heating for universities, hospitals, hotels, office buildings, convention centers, and airports. In Asia, several hydrocarbon chiller conversions have been undertaken in the Philippines, in Gaisano Country Mall, Legenda Hotel and the Mandarin restaurant. The Jusco Melaka shopping centre in Malaysia has also converted its cooling system to hydrocarbons, installing 50 25-50 kW water-cooled packages and 100 split systems. In Indonesia, the Grand Melia Hotel, Jakarta, retrofitted six chillers with R290 (propane) to provide air conditioning. Unfortunately, due to a lack of trained technicians this retrofit was recently re-retrofitted back to R22. In addition hydrocarbon ground source heat and exhaust air heat pumps have been developed in Europe, where they have been installed to provide heating to schools and residential buildings. These can also be installed in commercial buildings.

**CO**<sub>2</sub>: In South-West Japan a business hotel in Tottori uses a commercial Eco Cute heat pump water heater, whilst O'Donovan's Hotel in Ireland has also invested in a  $CO_2$ heat pump water heater after seeking an efficient and renewable alternative to their hybrid solar-oil fired boiler system.

#### DATA CENTRE COOLING

**CO**<sub>2</sub> / **HC**: Data centres that house computer systems and components such as telecommunications and storage systems need to have rigorous temperature and humidity control to maintain the server components within the manufacturer's specified range. Recently  $CO_2$ , which poses no danger to electrical equipment and is more efficient than air or water, has been used as the refrigerant

for data centre air conditioning systems in London. Both the ABN Amro data centre and Imperial College University E-Science Computer Suite are cooled using CO<sub>2</sub> plants to absorb the intense heat loads produced by the computer blade servers.

In addition, the Office Building of EnergiMidt in Denmark has supplemented the traditional glycol based free cooling system with a pumped  $CO_2$  system for the server cooling. The installation encompasses a cascade  $CO_2$  system with propane compressors. The benefits of phase transition and an increased heat transfer coefficient are utilized and the temperature limit is raised, lowering the annual energy consumption. To further reduce operating costs the heat is recovered from the server room and the canteen refrigeration system by the use of heat pumps. Calculations show a significant reduction in the energy consumption.

#### PRIVATE RESIDENTIAL HOUSING: REFRIGERA-TORS, HOT WATER & AIR-CONDITIONING

HC: Across the world there are over 600 million hydrocarbon domestic refrigerators – around 36% of the global market for new domestic refrigerators and freezers today, and estimated to rise to up to 75% by 2020 (TEAP 2010). The refrigerant R600a (isobutane) is widely used in fridges and freezers in Europe, Japan, China, which are also available in South America, Canada and Mexico, and are expected to enter the U.S. now that legislative approval has been granted. Portable air conditioning based on propane has been on the European market since 1985. Australian companies have also been producing a variety of HC-based split-air conditioners for both home and office use. 2011 saw the launch of the first Chinese produced hydrocarbon (R290) room air conditioner mainly for export - an important milestone given that 90% of the world's small air conditioners are manufactured here. All models meet high European safety standards. They conform to the international safety standard IEC 60335-2-40 and are certified by the German Association for Electrical, Electronic & Information Technologies (VDE), one of Europe's largest technical and scientific associations. Moreover, the final product has been certified by global leader in independent testing TÜV. In China 18 of the 32 air conditioning production lines will be converted to R290 as part of the country's HCFC Phase-out Management Plan (HPMP). First projects in India are currently under way to build domestic production lines for HC A/C systems. Overall, HC low charge packaged solutions (less than 1 kg) are expected to see increased use, from a market share of below 1% today.

In light of the Greenfreeze triumph in domestic fridges, the increasing investment in R290 air conditioning systems could pave the way for a similar HC success in small charge applications like room ACs. Other potential applications for HCs include residential heat pump dryers.

**CO**<sub>2</sub>: Carbon dioxide has been extensively used as a refrigerant in domestic hot water heat pumps in Japan, where they were introduced as "Eco Cute" in 2001. The market for CO<sub>2</sub> heat pump water heaters has rapidly expanded with models now available in Europe for space and water heating. Over 2 million residential models can now be found in family homes. Tumble dryers using CO<sub>2</sub> heat pumps are also being researched. Residential airconditioning using CO<sub>2</sub> is under investigation but still faces energy efficiency challenges.

In addition Norway and Austria have seen the development and testing of brine-to-water CO<sub>2</sub> heat pump prototypes for domestic hot water-only operation and for combined space heating and hot water production, under the IEA Heat Pump Programme's collaborative project on "economical heating and cooling systems for low energy houses". Both projects have delivered promising results with high COP values. Prior to this a Norwegian research study also indicated that in low energy and passive houses, where Domestic Hot Water (DHW) heating accounts for 50-85% of the total annual heating demand, an integrated CO<sub>2</sub> heat pump system will outperform the most energy efficient HFC units on the market.

#### **DISTRICT HEATING & COOLING**

**NH<sub>3</sub>**: Although not yet widely used, ammonia chillers and heat pumps can provide residential and commercial heating and cooling requirements from a central plant via a water piping network. For example, in Drammen in Norway, the background heat from seawater is being harnessed by a single screw ammonia heat pump to provide hot water for the local district heating network. In the US, Montgomery College in Rockville Maryland has used an ammonia district cooling plant since 1994. The Roche Welwyn Garden City, UK site also has a centralised water chilling plant that uses ammonia as the refrigerant.

**HC**: In Denmark isobutane heat pumps installed in the new central cooling plant of Aarhus University Hospital Skejby supply cooling water to the entire hospital via a new distribution network.

**CO**<sub>2</sub>: A large scale 100% renewable energy project in Denmark incorporates a CO<sub>2</sub> heat pump into a large-scale district heating system. The 1.5 MW (thermal) CO<sub>2</sub> driven heat pump "moves" energy to the energy storage heat pit, providing the whole system with greater flexibility in energy output.



### THE FOOD CHAIN



### **THE FOOD CHAIN**

### FOOD PRODUCTION, PROCESSING & COLD STORAGE

 $\mathbf{NH}_{3}$ : Traditionally, ammonia-based industrial refrigeration has been the norm in the food processing and preservation industries, given its relatively low capital cost combined with excellent operating performance. Over 80% of the industrial refrigeration and cold storage industry - together with CO<sub>2</sub> and hydrocarbon refrigerants - use ammonia refrigeration plants in developed countries, whereas the market share in developing countries is at 40%. In the food processing industry ammonia can be found in fish, meat and poultry processing plants, confectionary factories, fresh milk and dairy production facilities, wineries and breweries.

Types of installations found in these factories include ammonia blast freezers, spiral freezers, plate freezers, and freezing tunnels. NH<sub>3</sub> is also used in ice flake machines. Many food processing ammonia refrigeration plants now use an integrated heat and refrigeration system. As regards their geographic distribution, NH<sub>3</sub> systems are largely used in the USA, Northern Europe, and Central and Western Europe. In Eastern Europe, including Russia, a traditionally strong ammonia refrigeration engineering base can be found. India uses NH<sub>3</sub> systems to a some extent, with NH<sub>3</sub> used for quick freezing in one of the country's largest food parks. In addition, large NH<sub>3</sub> heat pumps have been used in 5% of industrial air-conditioning systems and in 30% of all applications in developed countries.

**CO**<sub>2</sub>: R744-only refrigeration systems are still used to a lesser extent in the food storage and processing industries and especially in those regions where the use of ammonia is restricted. CO<sub>2</sub> is also used for deep freeze storage and in blast freezers, and in ammonia/CO<sub>2</sub> cascade systems. Market share of CO<sub>2</sub> for industrial refrigeration

is at 10% in developed and 0% in developing countries; and for heat pumps 5% and 0%, respectively. Currently the potential of high-capacity carbon dioxide chillers is being investigated, as an alternative to  $NH_3$  chillers. Also within the food industry,  $CO_2$  transcritical heat pump dryers are being used for product drying where they ensure that quality and texture of substances as varied as pharmaceuticals, fruits or pet food can be preserved.  $CO_2$  can also be used in heating and cooling systems in wine production, such as an integrated  $CO_2$  heat pump, adiabatic fluid cooler and glycol chiller system used in California. Ice flaking machines using carbon dioxide refrigerants have been commercialised and are gaining market share.

**NH<sub>3</sub>/ CO<sub>2</sub>**: In Europe several cold storage facilities have been equipped with  $CO_2$ / NH<sub>3</sub> cascade systems, using ammonia at the high stage and carbon dioxide at the low stage.  $CO_2$  is also being used as a secondary refrigerant that is circulated in cold store rooms with the primary refrigerant typically ammonia — confined to the machinary room.

**HC**: Propane has been used in industrial refrigeration and cooling applications, especially in large chillers where they have been available for over 10 years. As an example from the dairy industry there is a hydrocarbon refrigeration demonstration project for milk coolers in Indonesia. Market share in industrial refrigeration is estimated to be at 0-2% worldwide; for industrial air-conditioning at 10% for developed countries and 5% for developing countries. Again, inadequate technicians' training impede a more wide-spread use of HCs in various countries.

#### **ROAD TRANSPORT REFRIGERATION**

 $CO_2$  / HC: Road transport refrigeration is a niche market with special requirements in terms of equipment robustness, weight or corrosion resistance. The market for CO<sub>2</sub> and hydrocarbon refrigerants is still in its infancy with selected food retail chains having equipped first delivery trucks with natural refrigerant systems. Most recently, research has focused on regenerative trailer cooling with natural refrigerants as a means to save up to 20% energy.

#### SUPERMARKETS: CENTRAL REFRIGERATION

CO,: Carbon dioxide is used for central refrigeration equipment in supermarkets. 25 Canadian and over 1,300 supermarket stores across Europe have already opted for CO<sub>2</sub> transcritical plants, making it one of the most promising applications for R744. In a recent development, the announcement by a US-American system supplier that it will roll out pilot installations across North America in 2012 has brought additional impetus to the market. Progress in also being made in China where Tesco has opened its first store using CO<sub>2</sub> as the refrigerant. CO<sub>2</sub> is furthermore used in a variety of cascade and secondary system solutions, together with ammonia and hydrocarbons, or synthetic refrigerants. Cascade solutions have become a well-established market especially in Europe. CO<sub>2</sub> flake ice machines for fish filling counters in supermarkets and fishmongers are also commercially available.

**HC** / **NH**<sub>3</sub>: Unlike many European retailers UK chain Waitrose is investing in propane refrigeration technology, whilst Marks and Spencer has installed several  $CO_2$ /propane hybrid systems. At the end of 2011, Tesco opened its first zero carbon store in Thailand, featuring hydrocarbon powered fridges. For condensing units in mediumsized convenience stores, both  $CO_2$  and HCs can be a preferred option also for developing countries.

**CO<sub>2</sub> / NH<sub>3</sub>:** Ammonia is mostly used in NH<sub>3</sub>/CO<sub>2</sub> cascade solutions, which are estimated to have an up to 5% market share in developed countries. In South Africa a Pick and Pay supermarket has replaced the conventional centralised refrigeration system with a R744/R717 cascade system, a system more suitable for a hot climate than R744 alone, which has lower thermal efficiencies at high

ambient temperatures.

#### LIGHT-COMMERCIAL SYSTEMS: DISPLAY CABI-NETS, ICE CREAM FREEZERS AND VENDING MA-CHINES

HC / CO,: In a supermarket environment, a variety of hydrocarbon cabinets, including island and multideck displays, chest and upright freezers, ice cream freezers and bottle coolers are commercially available. For example, Danone and Nestlé have several thousand coolers using hydrocarbon technology across a number of countries including Denmark, Mexico and Germany, whilst by 2010 PepsiCo had deployed 61,419 hydrocarbon and 277 CO<sub>2</sub> units globally. As other examples of industry commitment driving the market, by the end of 2011, the Coca-Cola Company had exceeded 420,000 HFC-free vending machines, coolers and drinks dispensers using both CO, and hydrocarbons, whilst Unilever had rolledout 800,000 hydrocarbon ice cream freezer cabinets. Beer manufacturer Carlsberg has over 3,500 hydrocarbon coolers. In addition, an Italian frozen desert equipment manufacturer has produced a prototype ice cream machine using CO<sub>2</sub> technology, whilst an Italian and British display cabinet manufacturer have developed CO, cabinets and wine walls.

#### FAST FOOD RESTAURANT: DRINKS DISPENSER, ICE CUBE MACHINES AND MEAT FREEZERS

**HC** / **CO**<sub>2</sub>: The use of natural refrigerants in point-of-sale appliances has also been driven by McDonald's, which opened three HFC-free restaurants using hydrocarbons and CO<sub>2</sub> technology, in addition to a Japanese and French restaurant which have each installed a CO<sub>2</sub> heat pump. The franchising group has developed natural refrigerant alternatives for eight pieces of refrigeration equipment, including: juice dispenser, ice cube machine, salad cooler, and the meat/wall freezer. While the smaller refrigeration applications have been covered by hydrocarbon refrigerants, CO<sub>2</sub> was used in space heating and cooling, as well as in the refrigeration rooms.







### **INDUSTRY AND SPECIAL APPLICATIONS**



### **INDUSTRY AND SPECIAL APPLICATIONS**

#### **INDUSTRIAL PROCESSES & LABORATORIES**

NH<sub>2</sub> / HC / CO<sub>2</sub>: For many years ammonia has been the refrigerant of choice for manufacturing sites, for example, Xerox and Fujifilm plants both use ammonia refrigeration, and as a secondary refrigerant for mine air conditioning. Hydrocarbon refrigeration has been used to a certain extent in the chemical industries for the liquefaction of CO<sub>2</sub> and other gases. In oil refineries, and petrochemical plants, hydrocarbon refrigeration is used to maintain certain processes at their needed low temperatures (for example, in alkylation of butenes and butane to produce a high octane gasoline component). There are also examples of hydrocarbon and ammonia chillers in the pharmaceutical industry. Both the Roche Indianapolis campus and Roche Ireland Ltd, which produces active pharmaceutical ingredients, have invested in centralised ammonia chiller plants, whilst at its German logistics centre Roche is using a mixture of ammonia, propane and CO<sub>2</sub>. Moreover, the Roche UK headguarters two ammonia chillers and three hydrocarbon chillers provide the office air conditioning and computer server room cooling. CO, has become an interesting option for laboratory coolers and freezers in North America and Europe, including in a laboratory refrigeration plant in Québec used for testing natural refrigerants, whilst a laboratory freezer has been converted to hydrocarbons.

### SOLAR REFRIGERATION: VACCINE COOLERS & FOOD REFRIGERATORS

**HC**: In the last decade several companies have developed hydrocarbon (R600a) solar powered vaccine coolers, including Danish, British, as well as a refrigiration manufacturer from Swaziland, which presented its first prototype vaccine coolers in 2010. These unique coolers can operate on intermittent or poor mains supply, battery-free solar power or a combination of the two. The "SolarChill" cooler using only HCs for refrigeration and foams was developed and supported by various manufacturers, UNEP, UNICEF and GIZ.

A \$2.7 US million (€2 million) grant by the Global Environment Facility (GEF) will support the installation of 75 SolarChill vaccine coolers in community clinics and 25 SolarChill food refrigerators in schools, small enterprises and hospitals in Kenya, Swaziland and Colombia.

#### WINTER SPORTS

NH<sub>2</sub>: Ammonia has become increasingly popular in recent years for cooling ice rinks due to the HCFC phaseout. Several European ice rinks use ammonia refrigeration systems, including "Curl Aberdeen" ice rink in Scotland, Europe's largest open-air stadium with an ice rink (Karlstad, Sweden), and the iconic Alexandra Palace in London, UK. Ammonia refrigeration has also been used to refrigerate temporary ice rinks, such as for example the outdoor rink used for the US ice hockey league in Chicago in 2009. Other winter sport applications using ammonia refrigeration include the SNORAS indoor skiing Snow Arena in Lithuania and the world's third largest indoor snow park in Dubai, the main attraction at the Mall of the Emirates shopping centre in Dubai, which offers 5 ski slopes and is covered with 6000t of snow. The bobsleigh, luge and skeleton refrigerated tracks in Vancouver, Canada, used for the Winter Olympics and in Königssee, Germany, used for the 2011 World Cup, also use ammonia.

 $CO_2$ : The world's first ice ink using 100% CO<sub>2</sub> refrigeration was installed in 2010 in Arena Marcel Dutil in Quebec, Canada. It received ASHRAE's Technology Award for Industrial Facilities in 2011.

#### SPECIAL APPLICATIONS: SPACE STATION & BIO-SPHERE

 $\mathbf{NH}_{3}$ : The most prominent examples of the use of ammonia in special applications are for air-conditioning in the international space shuttle and the ecosystems of the Biosphere II research project in Arizona, which will be used in the future for climate change research.

### **GLOBAL INDUSTRY SURVEY - RESPONDENTS PROFILES**





#### **ORGANISATION TYPES & MAIN ACTIVITIES**

The 1,254 HVAC&R professionals and end-users surveyed from March to September 2011 mainly represented manufacturers (45%) and engineering & contracting firms (35%). As multiple choices were possible, representatives of corporations offering solutions for various phases in the value chain of system development, supply and maintenance, indicated more than one activity. The two main industry sectors represented were commercial refrigeration (65%) and industrial refrigeration (62%), followed by stationary air-conditioning (48%).

#### **COUNTRIES REPRESENTED**

The highest share of respondents were located in the USA, traditionally a strong user of ammonia systems but the world's last major market to receive government approval to use hydrocarbons as a refrigerant. It is followed by the UK, Italy and Germany. Australia, Canada and India were represented with around 4-5% each, whereas Denmark – despite being the smallest country in this top group by far – showed its natural refrigerant leadership role also in a high response rate.

### **GLOBAL INDUSTRY SURVEY ON NATURAL REFRIGERANTS**

To quantify the global market for natural refrigerants carbon dioxide (CO<sub>2</sub>), ammonia (NH<sub>3</sub>), and hydrocarbons (HCs), an online survey was sent to more than 6,000 HVAC&R professionals, and relevant industry associations. The total universal response set used in the following was 1,254 individuals.

Specific objectives of the survey were to identify expectations and priorities of the HVAC&R sector; discover the perceived drivers and barriers affecting the uptake of natural refrigerants; and determine the level of awareness and support for natural refrigerants. This was the first time that an industry-specific survey was conducted focusing exclusively on the market potential of natural working fluids in different applications, sub-sectors and geographic regions. The comparatively high response rate showed that interest in more reliable data on the economic prospects and drivers are sought by the industry which is (still) highly heterogeneous, depending on natural refrigerant selected and end-use application.

#### **METHODOLOGY**

The online survey has been active since 1 February 2011 and consists of a mixture of 28 structured (closed-ended) and unstructured (open-ended) questions. The question set was fielded online to targeted representatives of key HVAC&R organisations and companies around the world, including system manufacturers, component suppliers and end-users. Over 6,000 invitations to participate were sent by email. Selected industry associations, including AIRAH<sup>1</sup>, AREA<sup>2</sup>, BRA<sup>3</sup>, EHPA<sup>4</sup>, Green Cooling Association, GreenChill program, and REHVA<sup>5</sup> supported the distribution of the survey among the associations' members.

By 15 November 2011, the survey had received a total of 1,338 responses. To avoid overrepresentation of individuals in the form of double responses, access is automatically restricted to a one time data entry per IP address. To enable a reliable analysis, data received up to 31 September was taken into account in the drafting of this guide – in total 1,254 individual responses.

The survey was of a voluntary nature. A balanced representation of HVAC&R professionals in terms of geographic distribution, main types of activities and prior experience with natural refrigerants was aimed for by involving neutral industry associations. To increase the response rate participants were informed that by participating they could get access to preliminary data and choose for their organisation to be included in a directory in the forthcoming Guide: Natural Refrigerants Market growth for Europe. This, and the fact that the initial database contained a high sample of individuals familiar with and/or involved in offering natural refrigerant technologies and services, led to a relative overrepresentation of the "pro-Natural Refrigerant" industry; those that already offer and/or are willing to offer in the future solutions based on CO<sub>2</sub>, NH<sub>2</sub> and HCs. Overall and not surprisingly, it can be concluded that, due to the survey's voluntary nature, the question set attracted a higher-than-average number of respondents already interested in the future of natural working fluids.

To avoid bias as far as possible however, wherever there were marked differences in response patterns from the total data set, a separate sub-set containing only individuals with no current or future natural refrigerant products was formed and contrasted with the parent population. This allows for a clear distinction between "pro-Natural Refrigerant" respondents and those not planning on marketing solutions based on natural working fluids anytime soon.

**1** Australian Institute of Refrigeration, Air-conditioning & Heating

2 Air-conditioning & Refrigeration European Association

3 British Refrigeration Association

4 European Heat Pump Association

**5** Federation of European Heating, Ventilation & Air -conditioning Associations

### **GLOBAL ADOPTION POTENTIAL**

QUESTION: "Rank the following world regions by overall Natural Refrigerants Market Adoption Potential".





#### EUROPE SETS THE TONE FOR THE ADOPTION OF NATURAL REFRIGERANTS

An overwhelming majority - around 74% of the 1,000 industry expert respondents to the global HVAC&R survey believe that Europe shows "high" potential for the market uptake of  $CO_{2'}$  NH<sub>3</sub> and the group of hydrocarbons used as refrigerants. This also confirms that acquired competences of European-based corporations in natural refrigerant technology will remain a solid basis for supplying domestic and overseas markets with HFC-free solutions for the foreseeable future. Europe is followed by Oceania/Australia, North America and Asia where an overall "moderate" market potential for natural working fluids exists, but where on average a third of all respondents still see a "high" adoption rate. Minor leadership potential, on the contrary, is recorded for South America and especially Africa, with only 17% and 14% of respondents believing that non-fluorinated gases will have a "high" potential to be adopted in the near future. Total responses: 975

HYDROCARBONS COMPRESSORS: "HEX" RANGE

#### Compressors belonging to HEX range are de-DORIN broadens CO<sub>2</sub> compressors availability signed according to the safety requirements imwith its CD range, consisting of following models posed for the use in flammable risky areas (zone CD-H: Single stage compressor able to operate in trans-critical conditions. Perfectly suitable for 2, gas group IIB), as defined in ATEX 94/9/CE, heat pumps application featuring electric component conforming to such Commercial refrigeration (MT) directive (exception made for INT69). refrigerated transport The range covers displacements from 2.89 to HVAC systems (reversible and not) 221.75 m<sup>3</sup>/h and nominal capacities from 0.5 to CD-M: Single stage compressor able to operate 80 hp. in trans-critical conditions. Perfectly suitable for The main characteristics of our compressors are: Commercial refrigeration (MT) · high C.O.P. values, thanks to fluid dynamic refrigerated transport optimization of the internal vanes shape, to high CD-B: Single stage compressors for booster efficiency motors and high tech components and/or cascade applications, featuring: suitable for all the main refrigerants available: · high Pss value, thus improving LT system HC (R290 and R1270) and HFC (R404A, R134a, R407C, R507) safety margins during prolonged standstill verv low noise level specifically designed electric motors to cope with typical LT loads · available on request for frequency variations CD-2S: Double stage compressors able to operate in trans-critical conditions. Perfectly suit- standard electrical box IP65 able for: · PTC sensor for discharge temperature control standard for the entire range commercial refrigeration (BT) special oil sight glass (exception made for HEX1) refrigerated transport mineral oil with high viscosity (68) for HC (R290 and R1270) and POE for HFC (R404A. Considering the operating conditions of a trans-critical CO<sub>2</sub> compressor, it has been decided R134a, R407C, R507) to develop a completely new compressor platform, without trying to modify a standard HFCs special heads for ranges HEX1, HEX2, HEX32 and HEX34 compressor. The design has been developed using the most modern solid modelling codes, special oil differential pressure sensor, category 3G, protection rating Ex nA (standard for like, for instance, FEM analysis. Particular attention has been given to heat transfer phenomena between compressor HP and HEX5, HEX6 and HEX7) LP side. This led to the introduction of an innovative compressor design which permits exspecial accessories, category 3G, protection rating Ex nA applying to crankcase heater, tremely high COP values. coils for capacity regulation and unloaded start

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### **NATURAL REFRIGERANT SALES TRENDS**



#### A GROWING MARKET FOR CO<sub>2</sub>, NH<sub>3</sub>, HCs

Overall, the market for the three natural refrigerants ammonia (R717), carbon dioxide (R744) and the group of hydrocarbons - mostly propane R290, isobutane R600a, propylene R1270, and ethylene R1150 - is experiencing significant growth.

Based on data of a leading refrigerant supplier with a global presence, the total market for natural refrigerants is growing, with a 11% reported increase in revenues, and a 14% increase in volumes per annum from 2008 to 2010. However, growth within the total natural refrigerants market differs significantly for  $CO_2$ , hydrocarbons and ammonia. While ammonia is the most-established market, by far,  $CO_2$  and hydrocarbons have shown strong double-digit revenue & volume growth. The relative increase of sales and volumes indicated by the supplier is a good indicator for global trends, given that the supplier's market share within the natural refrigerant supply remained relatively constant over the reported period.

#### AMMONIA: MATURE AND STABLE MARKETS

Ammonia today is the most-established refrigerant market with large sales in terms of volumes and revenues. As a result, it has shown only modest growth over the last few years, with a reported increase of 6% in sales, and 3% in volumes, respectively. Regarding its geographic distribution, all world regions use ammonia, with the cold chain and food-processing industries particularly reliant on the natural refrigerant.



#### **CARBON DIOXIDE: A RISING STAR**

For the selected refrigerant supplier, R744 sales have increased by 88% from 2008 to 2010, and volumes by 117% over the same period. This growth is mainly driven by Western Europe that is demanding CO<sub>2</sub> for commercial refrigeration. Americas, Asia-Pacific, the Middle East and Eastern Europe still show a very small market, which is unsurprising given the limited use of CO<sub>2</sub> in supermarket refrigeration, and its still lower thermal efficiency at high ambient temperatures.

### HYDROCARBONS: ASIA-PACIFIC LEADING THE WAY

Over the last 3 years, the Asia-Pacific region has driven growth in sales of hydrocarbon (HC) refrigerants. In the Americas, HC sales are dominated by domestic appliances in South America but are expected to pick up also in North America now that the US EPA has approved their use. Global revenues increased by 36% and volumes by 100% in the period 2008-2010, with the difference between volume and revenue due to higher volume demand of lower cost/kg products.







### YOUR INDUSTRY NETWORK FOR NATURAL REFRIGERANTS

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# Let's make the switch

CO<sub>2</sub> – the natural choice for supermarket cooling



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AlfaBlue



Alfa-V



Optigo commercial air coolers - slim line



ACH high-pressure brazed heat exchangers



AXP and CBXP brazed heat exchangers

Read more about our CO<sub>2</sub> solutions

With its low global warming potential (GWP) and capability to recover heat at high temperature,  $CO_2$  is the natural refrigerant for green supermarket cooling systems. What's more, the heat recovered by a transcritical  $CO_2$  refrigeration system can heat your tap water and your building.

Vital equipment from Alfa Laval makes transcritical and cascading CO<sub>2</sub> systems responsible, efficient, reliable and safe. We're ready to make the switch. Are you?

To find your nearest Alfa Laval representative please go to www.alfalaval.com and search within your country.





### **END USER VIEWS ON NATURAL REFRIGERANTS**

## IF YOU HAD TO FORMULATE A GLOBAL ACTION PLAN TO BRING NATURAL REFRIGERANTS FASTER TO MARKET WHAT WOULD BE YOUR TOP 3 PRIORITIES?

"In terms of rollout in developing and emerging economies we need to see investment in training to support the units once they are in service. We know that when you are going into a new market with a new technology that has to go lock-step with the investment in training, and people running training companies need to think about whether they are geared up to service these units. On the policy side, it would be whether there is any scope for the things like the Montreal Protocol to be extended to include natural refrigerants so that we can use the funding that is available through those channels to support the transition, not just from HCFC to HFC but from HCFC to leapfrog into natural refrigerants. It's a big ask, it involves an international multilateral process, but we could see a real step change if we could get some kind of agreement like that."

Thomas Lingard, Unilever

"In addressing cooling technologies, governments must initiate a strong first step of setting a phase-out date for HFCs and mandate natural refrigerants as the only acceptable form of cooling gases. Simultaneously, they must tax the use of HFCs as an incentive for the development and commercialization of HFC-free technologies. Finally, to ensure success, the industry needs an accompanying knowledge and training network to address operational concerns."

Antoine Azar, The Coca-Cola Company

"McDonald's Germany opened the first HFC-free restaurant in Heidelberg in October 2011. Resulting from our experience with the HFC-free restaurant, availability is amongst our top priorities when it comes to making natural refrigerants widely accessible to the market. Suitable equipment that is ready and available is indispensable. A second priority is cost-effectiveness. The equipment operating on natural refrigerants needs to be profitable in operation. Otherwise, companies will not invest in it. Moreover, solutions for cooling and air conditioning have to be operable in order to set valuable incentives for changing to natural refrigerants. Thus, operability is a third priority for bringing natural refrigerants to the market.

Achieving these three priorities requires more commitment from companies and politicians alike. Our suppliers have already recognized these requirements. After the testing phase, they will continue to develop the instrumentation to make it marketable. However, in order to produce HFC-free equipment that is readily available, cost-effective as well as operationable, more stakeholder engagement is necessary."

McDonald's

"1. HEINEKEN would focus on stimulating EcoDesign for further reductions in energy consumption and improvement of natural refrigerant applications

2. HEINEKEN would focus on ensuring that appliances comply with applicable legislation and the development of industry standards for cooling and refrigeration

3. HEINEKEN would focus on increasing availability of natural refrigerants and thereby achieving economies of scale

HEINEKEN has chosen to invest in natural refrigerants because of the better environmental performance, in terms of energy use and carbon footprint impact, and because of the value it offers to our customers. "

HEINEKEN

"You have to look first at labelling and certification in a refrigeration training program. Technical issues can be discussed forever, but they can be resolved. I would imbed certification for refrigerant training and labelling in a comprehensive system and have this certification system not only cover natural refrigerants but all refrigerants. This will also create confidence at the customer or end-user level. Regarding equipment costs one could steer the selection of natural refrigerants in a first instance through the lowering of taxes, while also introducing higher taxes on high GWP refrigerants."

Dr. Lambert Kuijpers, University Eindhoven
"My top 3 priorities to bring natural refrigerants faster to market would be:

1. Implement hybrid refrigeration systems (i.e.  $CO_2/R134a$ ) before setting up 100% natural refrigeration, especially in countries where ammonia and/or  $CO_2$  transcritical design is not yet mature.

2. Convince refrigeration manufacturers/installers that standardization and built-in rack compressors must help to reduce the price difference between conventional and natural refrigeration systems.

3. Promote to installers that the future of refrigeration is to switch their activity to natural refrigeration through training, certification, etc."

Jean-Michel Fleury, Carrefour

"1. Encourage end users to "Go for it"! The technology is here – and it works! To us (Coop Norway), it seems there is enough experience and studies that prove natural refrigerants' success, environmentally and economically.

2. Although hardly the fastest approach; political action in order to increase (and harmonise) taxes on synthetic refrigerants.

3. "Ally" with producers, in order to continue developing the technology."

Knut Lutnæs, Coop Norway

"1. There is one main reason which speaks against  $CO_2$  systems and this must be fixed: Price reduction of  $CO_2$  systems to the level of conventional cooling systems;

2. Development of low-cost compact systems for small convenience stores"

Elias Steiner, SPAR Switzerland

"To incentivise investment in natural refrigerants we need:

1. Education for designers

2. Test natural refrigerant installations in all countries and educate maintenance technicians about the technology.

3. Further educate end-users and contractors about the natural refrigerant installation options."

Ilpo Hakkarainen, Kesko Finland

"To begin with we need to address education of the professionals in the refrigeration industry, which means the planners, the installers and also the technicians operating and maintaining the systems. Secondly, the manufacturers need to undertake more R&D on components such as compressors and regulation valves. Thirdly I think we need certain guidelines from the legislative point of view, such as a tax on HFCs or guidelines recommending the use of CO<sub>2</sub> in certain applications." "Delhaize Belgium is one of the frontrunners bringing natural refrigerants to its supermarkets by using CO<sub>2</sub> exclusively for negative installations. Its top 3 priorities to bring natural refrigerants faster to market would be:

1. To have encouraging incentives from authorities promoting faster retrofit/renewal of existing installations

2. Transform old installations R22 (two stage compressors) directly to CO<sub>2</sub>

3. Bring together constructors/producers/users to find new uses with natural refrigerants like propane,...

Delhaize has chosen to invest in natural refrigerants because...

1. It is more environmental friendly

2. It is more efficient on the energy side

3. In case of leaks, there is no impact on greenhouse gas (GHG) emissions

4. Technology, like sub-critical installation, is reliable

5. Prices of installation are becoming more and more competitive"

Delhaize Belgium

Urs Berger, Migros

## **REDEFINING REFRIGERATION SYSTEMS**



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## **EUROPE TODAY**

#### **TECHNOLOGY & MARKETS**







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## TECHNOLOGY: USE POTENTIAL FOR NATURAL REFRIGERANTS

As the world market with the highest present potential for natural working fluids, Europe's markets for heating, refrigeration and air-conditioning show different capacities to revert to or remain "natural". See a simple table rating the stage of technology development for ammonia, carbon dioxide and hydrocarbons systems in selected end-use applications which serves as a starting point for keeping track of future technology advances, on...

## POLICY: AN EVALUATION GRID FOR EU LEGISLATION

Laws, standards and rules are among the decisive factors for building a prosperous business around natural refrigerants within a framework of investment security and joint leadership. See a rating of European Union legislation and initiatives as regards their impact on adopting HFC-free solutions, their overall enforcement potential, and their vision & sustainability, as well as outstanding national strategies serving as a role model, on...

#### A SUCCESS STORY: CO<sub>2</sub> TRANSCRITICAL SUPERMARKETS

With an estimated 1,300+ European food retail stores using  $CO_2$  transcritical refrigeration systems, their use is constantly spreading from a few leadership markets to other countries, pushing the "temperature equator" for an energy-efficient use of R744 further south. See a map showing the  $CO_2$ -only supermarkets per European country, and the reasons why different national strategies can lead to the same favourable result for HFCfree solutions, on...

STATE OF TECHNOLOGY: NATURAL REFRIGERANTS IN EUROPE				
• • •   COMMERCIALLY AVAILABLE	•   PROTOTYPE/TESTING/ DEMONSTRATION PROJECT     •   EARLY STAGE DEVELOPMEN			LOPMENT
Application	Sub-Application CO <sub>2</sub>			НС
	Cold Storage (eg raw fruits and vegetables)	•••	•••	
	Distribution Centre	•••	•••	
	Frozen Food, Meat, Poulty and Fish, Diary and Ice Cream, and Confectionery Processing Refrigeration Plants	•••	•••	•••
	Beverage Production, Brewery, and Wine Refrigeration Plants	••	•••	
INDUSTRIAL REFRIGERATION	Ice Making Plant & Ice Flake Machines	•••	•••	
	Ice Rinks	• • •	• • •	
	Bobsleigh, Skeleton, Luge Track, and Indoor Ski Centre		•••	
	Pharmaceutical, Chemical, Petrochemical and Process Industries (blood and antibiotic storage, separation and condensations of gases)		•••	•••
	Construction (Setting of concrete, eg Hoover Dam construction)		•••	
COMMERCIAL REFRIGERATION	Supermarket centralised refrigeration plants for cooling large and medium- sized cabinets	• • •	•••	•••
	Ice Flake Machines	• • •		

STATE OF TECHNOLOGT. NATURAL REFRIGERANTS IN EUROPE				
• • •   COMMERCIALLY AVAILABLE	• •   PROTOTYPE/TESTING/ DEMONSTRATION PROJECT	•   EARLY STAGE DEVELOPMENT		LOPMENT
Application	Sub-Application	CO <sub>2</sub>	NH <sub>3</sub>	НС
	Mining (Surface chillers)		•••	
	Data Centre Server Cooling	• • •		••
	District Cooling		•	
INDUSTRIAL AND COMMERCIAL AIR CONDITIONING	Factory Production Lines		•••	
	Laboratory AC		• • •	
	Large Commercial & Public Buildings	••	• • •	•••
	Plug-in Display Cabinets	••		•••
	Ice Cream Freezers			•••
	Ice Cream and Milkshake Machines	•		•••
	Glass Door Bottle Coolers	• • •		•••
LIGHT COMMERCIAL	Vending Machines	•••		•••
REFRIGERATION	Water Fountains			•••
	Drink Dispensers			••
	Salad Refrigerators			••
	Ice Cube Machines			••
	Vaccine Coolers			• • •

#### STATE OF TECHNOLOGY: NATURAL REFRIGERANTS IN EUROPE

STATE OF TECHNOLOGY: NATURAL REFRIGERANTS IN EUROPE					
• • •   COMMERCIALLY AVAILABLE	• •   PROTOTYPE/TESTING/ DEMONSTRATION PROJECT	•   EARLY STAGE DEVELOPMENT			
Application	Sub-Application	CO2	NH <sub>3</sub>	НС	
INDUSTRIAL AND COMMERCIAL HEATING	Heat Pump Dryer Food processing	• • •			
	District Heating	••	••	••	
	Large Commercial & Public Buildings (eg hotel hot water heating, fast food restaurant space heating, hospital and nursing home hot water heating)	•••	•••		
	Dairy and brewery heat pump for heat recovery	•••	•••		
	Portable AC			•••	
	Window or Split Type AC			•••	
RESIDENTIAL AIR CONDITIONING, REFRIGERATION AND HEATING	Domestic Hot Water Heat Pumps for space heating and hot water	•••		••	
	Domestic Refrigerators and Freezers			•••	
	Laundry Dryers	•		•	
	Passenger Cars AC	••		•••	
	Electric Cars AC	••			
	Buses/Trucks AC	••		••	
TRANSPORT AIR CONDITIONING, HEATING AND REFRIGERATION	Truck Refrigeration	•		•	
	Trains AC/ Heating	•			
	Cargo Reefer Ship Refrigeration	••			
	Fishing Vessels/ Trawler Refrigeration	•••	•••		

# The market's leading supplier of refrigeration systems that use environmentally friendly carbon dioxide as a refrigerant.



## **EU POLICIES: NATURAL REFRIGERANTS, VISION & ENFORCEABILITY**

#### **INTRODUCTION & METHODOLOGY**

This section provides an overview of selected policy initiatives in the European Union (EU) that have an impact on the HVAC&R industry in general and the uptake of natural refrigerants in particular. Best practice policy initiatives at the national level in two European countries are also discussed, as well as an example of one national regulation that restricts the use of natural refrigerants.

## THE IMPACT OF EU INITIATIVES IS ASSESSED FOR THREE MAIN CRITERIA, NAMELY:

**NR** - **Natural Refrigerants**: This analysis rates the individual legislation regarding its impact on the uptake of Natural Refrigerants. The indicators selected are training & know-how, technology & safety, awareness & psychology, and economy & costs – representing four of the most challenging areas with influence on a wide-spread use of CO<sub>2</sub>, NH<sub>3</sub> and HCs.

**VS** - Vision & Sustainability: This criteria has been selected to portray the overall ambition of the legislation to be in line with the EU's medium to long term strategy in the areas of sustainable consumption & production, and environmental leadership. Besides overall vision, specific criteria for economy (dynamic efficiency), environment (ecological safety), and social aspects (fairness) have been selected as indicators.

**EE - Effectiveness & Enforceability**: Even with potentially positive effects on environmental leadership in general and/or the support for HFC-free solutions in particular, a piece of legislation not accessible for the intended stakeholder group and with limited enforceability will not lead to strong results in the marketplace. This criteria hence looks at the "practical" process of adoption, implementation and compliance, as well as the policy's flexibility to adapt to changing industry/policy frameworks. For each criterion, the policy initiative uses 4 indicators. The rating for each indicator ranges from 0 (no impact) to 4 (high impact), giving an assessment of the magnitude of the impact.

#### AN OVERVIEW OF THE 12 INDICATORS:

**NR - Training & Know-How**: This analyses how the legislation affects the creation of necessary skills to handle natural refrigerants, including certification for the manufacture, supply, commissioning, installation, maintenance / monitoring and decomissioning of HFC-free systems.

**NR - Technology & Safety**: How the policy document affects the availability, durability, reliability, safety, efficiency and cost-effectiveness of production processes, materials, refrigerants, servicing and disposal infrastructures, components & systems is rated in this indicator.

**NR** - **Awareness & Psychology**: This indicator investigates if and how information and awareness-raising campaigns, Business-to-Consumer and Government-to-Consumer elements are strengthened to address misconceptions about natural refrigerants within the industry and the wider public.

**NR - Economy & Costs**: Direct support for non-fluorinated gases is one of the most important measures to accelerate the deployment of natural refrigerant solutions. If incentive-based (taxes, subsidies, marketable trading permits, funding/grants) or command-and-control means (standards) to reduce price gaps are used is investigated in this indicator.

**VS - Economy (dynamic efficiency**): This indicator refers to how incentives for enhanced innovation potential, and for balancing short run concerns (static efficiency) with concerns in the long run (R&D) are set for an increased resilience (resistance / adaptation) to economic shocks in the HVAC&R industry. **VS - Environment (ecological safety)**: The dominant element in this indicator is the environmental leadership shown in the policy initiative as regards environmental protection within the EU and for the EU compared to other world regions. More concretely, it talks about achieving the country's and/or the EU's renewable energy, energy savings and emissions targets.

**VS - Social (fairness)**: The indicator looks at the burdensharing between market actors and citizens within the EU, and the fairness towards non-EU and developing countries in fully implementing the legislation.

**VS - Leadership**: How ambitious in general is the policy initiative as a combination of economic, social and environmental concerns, which timeframe (short, medium, long term) does it set for change and what is its overall leadership potential?

**EE** - **Access**: This refers to whether a clear and unambiguous language is used in the policy document, its targeted application fields, as well as the collaboration with and active communication towards addressees of the policy before drafting the initiative (consultations, call for input, meetings). Also rated are the ease of accessing and understanding the information by the target group.

**EE** - **Implementation**: This refers to guidance and support provided in transposing the legislation into national law, the responsiveness of national governments and the industry to the legislation, as well as the ease of monitoring. Most importantly, it also includes an analysis of whether mandatory reporting requirements exists.

**EE - Compliance**: Whether suitable compliance mechanisms are in place, incentives set for the addressees to comply (moral hazards, adverse selection), or penalties designed to encourage compliance, are rated in this indicator.

**EE - Flexibility**: Is there a fixed review period and/or constant update of legislation or individual elements fore-

seen in the original document if new (scientific, industry) information becomes available? This indicator also analyses if flexible and effective tools for Member State integration are in place.

## **EU POLICIES: MAC DIRECTIVE & F-GAS REGULATION**



#### **MAC DIRECTIVE**

The MAC Directive has set a precedent in setting a maximum allowable Global Warming Potential (GWP calculated over 100 years) value of below 150 that refrigerants used in mobile air conditioning (MAC) may not surpass. It has driven the interest in development and optimisation of MAC systems and components suitable for use with low-GWP natural refrigerant CO<sub>2</sub> and more recently hydrocarbons, and also contributed to the adoption of natural refrigerants in other, mobile and stationary, applications.

#### **F-GAS REGULATION**

The existing EU Regulation on fluorinated gases relies primarily on containment and recovery measures to prevent hydrofluorocarbon (HFC) emissions from the HVAC&R sector. However, part of the industry is preparing for more rigorous measures in the future: current discussions in the context of a likely revision of the Regulation indicate that more action is needed to reduce f-gas emissions in the EU if the bloc is to achieve its long-term greenhouse gas emission targets.

#### MOBILE AIR CONDITIONING (MAC) DIRECTIVE

Adopted in 2006, the MAC Directive (Directive 2006/40/ EC relating to emissions from air-conditioning systems in motor vehicles) bans MAC systems working with fluorinated GHGs with a Global Warming Potential (GWP) higher than 150 from 2011 for new types of vehicles, and for all new vehicles as of 2017. The ban therefore covers the most commonly used refrigerant, HFC134a (GWP = 1,430).

The mechanism to implement the Directive is the type approval procedure at national level, by which car manufacturers need to homologate their vehicles before they can be put on the market. With the automotive sector seeking a global solution for their MACs, EU manufacturers have announced that they will be using a next generation chemical refrigerant with low-GWP to meet the requirements of the Directive. These included German carmakers, which had initially committed to using natural refrigerant CO<sub>2</sub>.

Nonetheless, new MACs with low-GWP refrigerant are still to make their debut on the EU market due to lack of availability of the new chemical substance, with one carmaker already reported to have acquired compliance exemption by a national type approval authority – a development that might contaminate overall effectiveness of the Directive.

Looking at the future, with the ban in place, and flammability as a property of refrigerants gaining increasing acceptance, hydrocarbon natural refrigerant which are widely used worldwide in the MAC servicing sector, could also be one of the future solutions selected for new MACs by carmakers. Natural refrigerant CO<sub>2</sub> is also seen as a good candidate to cover both heating and cooling needs for electric vehicles, which are to gain market share in the EU and worldwide. Overall, the Directive has had a positive impact on natural refrigerants, by enabling development of  $CO_2$  technology and components not only for passenger vehicles but also for other applications currently not in the scope of the Directive, including buses and trains. It has also benefited the know-how in natural refrigerant  $CO_2$  for stationary applications.

The MAC Directive has set a precedent in restricting the GWP allowable for refrigerants in a specific application. The impact of the Directive spans wider than the EU, with US authorities also considering a ban on the use of high GWP HFC134a in motor vehicle air conditioning systems. California is also proposing to incentivise the use of low-GWP refrigerants in Mobile Air Conditioning (MAC) systems of new vehicles.

#### **F-GAS REGULATION**

To address the issue of emissions related to the use of HFCs, the European Union has adopted the F-Gas Regulation (Regulation No 842/2006 on certain fluorinated greenhouse gases). In place since June 2006 in the EU, the overall objective of the F-Gas Regulation is to prevent and thereby reduce leakages of high-global warming f-gases such as hydrofluorocarbons (HFCs). The regulation's main impact is on systems containing 3 kg or more refrigerant, to which regular leakage checks and record keeping apply, in addition to end-of-life and repair requirements. Owners and operators of such systems bear additional costs to meet the various requirements, while on the other hand natural refrigerant equipment is out of the scope of the Regulation and its requirements.

"The application and enforcement of this Regulation should spur technological innovation by encouraging continued development of alternative technologies and transition to already existing technologies that are more environmentally friendly", reads the text of the Regulation. Although not placing any use bans on the HVAC&R sector, the Regulation is seen as an indication of stricter requirements in the future, with several manufacturers of stationary equipment carrying out R&D and investing in natural refrigerants to insure against future strengthening of the Regulation and potential use and marketing restrictions. The Regulation has also inspired natural refrigerant training initiatives that are being developed in parallel to f-gas training courses, together with private initiatives to phase out high GWP gases by supermarket chains (see UK and Switzerland) and global consumer goods end users (CGF<sup>1</sup>, Refrigerants Naturally!).

Future developments with this Regulation is crucial for the natural refrigerant industry, with the EU executive body, the European Commission, currently considering a revision that is likely to result in strengthened reguirements. A first report assessing the effectiveness of the Regulation suggests that more action is required in addressing HFC emissions, if the EU is to meet its longterm emissions reduction targets (European Commission, 2011). The same report considers different options for achieving additional reductions of f-gas emissions in the EU, including use and marketing prohibitions for new equipment and products, voluntary environmental agreements at Community level, a tax on sales of HFCs and pre-charged equipment, stricter containment and recovery measures etc. Although currently too early to assess what could be the preferred approach for achieving additional HFC emissions reductions in Europe, it may be expected that requirements be tightened, further bridging the capital cost gap between traditional and natural refrigerant technologies.

**1** Consumer Goods Forum

## **EU POLICIES: HCFC PHASE-OUT, ECODESIGN & ECOLABEL**







#### **HCFC PHASE-OUT IN THE EU**

The recast of the EU Regulation on ozone depleting substances in 2009 accelerated the HCFC phase out schedule by placing a complete ban on using HCFCs (both "virgin" or "recycled") by 2015, enhancing therefore the urgency to replace HCFC equipment/plants. Some entities seek to leap-frog HFCs, especially in equipment with a long lifetime and big refrigerant inventories.

#### **ECODESIGN FOR AIR CONDITIONERS**

With Ecodesign aimed at improving overall environmental performance of products, the Ecodesign Regulation for room air conditioners establishes a 10% incentive in terms of lowered minimum energy efficiency requirements for products using refrigerants with GWP ≤150. The low-GWP bonus formally recognises the importance of refrigerant emissions in the EU and opens the way for including similar provisions in Ecodesign regulations concerning other refrigerant using product groups.

#### **EU ECOLABEL**

Products that are awarded the voluntary European Ecolabel allow users to identify products and services that are kinder to the environment. Minimum energy efficiency requirements for awarding the heat pump ecolabel are easier to meet for products that use a refrigerant with GWP  $\leq$  150. Further Ecolabels for hydronic central heating generators, air conditioning, water heating, refrigerators and buildings will be developed by 2015.

## **EU POLICIES: HCFC PHASE-OUT, ECODESIGN & ECOLABEL**

#### HCFC PHASE-OUT IN THE EU

Regulation No 1005/2009 on substances that deplete the ozone layer is the legal instrument in the European Union that sets out the HCFC phase-out schedule in its member countries. Accordingly, the use of HCFCs in new equipment has been banned in Europe since early 2000. Since January 2010 virgin HCFCs have been banned for maintaining & servicing of existing systems while at the same time a total ban on supply of virgin HCFCs took effect. Reclaimed or recycled HCFCs can be used to service or maintain equipment until 2015. After this date, the European Union does not allow the use of ozone depleting substances any more, which means that plants/equipment with HCFCs can only continue running for as long as they do not need topping up, and after this point they would either need to stop operating or be replaced.

Many users with multiple systems have planned a replacement strategy to conserve their stock of HCFC-22 refrigerant, setting priorities for which system to replace or convert first by considering the age of the plant, likelihood of leakage and ease of conversion (RTOC, 2010).

Implementing retrofits and replacements of HCFC industrial refrigeration equipment for example offers replacement options ranging from hydrofluorocarbons (HFCs) to natural refrigerants like ammonia and carbon dioxide. With the complete HCFC phase out coming up in 2015, some companies are proposing natural refrigerant solutions as long term replacements to their customers. Of course HFCs are also often proposed as the replacement technologies in many applications. Nonetheless, the recast regulation, which brought forward the HCFC phase out in the EU, has been one of the reasons why several companies have been looking into natural refrigerants as future proof replacements, developing products, enhancing safety, reliability and reducing their costs. In combination with the fact that in the meantime (2006) the F-Gas regulation was introduced, the recast regulation has enhanced the urgency to replace HCFC equipment/plants, with forward-looking entities seeking to leap-frog HFCs, especially in applications for which equipment has a long lifetime and where HCFCs are still widely in use (e.g. industrial refrigeration plant stock).

The EU legislation has not only been effective in controlling ozone depleting substances but also acted as a driver for the development of innovative technologies (eg chillers with ammonia charge as low as 0,1kg per kW capacity).

#### **ECODESIGN FOR AIR CONDITIONERS**

Ecodesign rules consider the environmental impact of energy-using products throughout their entire life-cycle and products not meeting certain requirements will not be allowed on the EU market. Under the life-cycle approach, direct emissions from the refrigerant are also taken into account. However, currently the existing regulations and those under development mainly focus on efficiency.

An exception is a new Ecodesign regulation for room air conditioners (Commission Regulation implementing Directive 2009/125/EC), which has set a precedent in recognising the contribution of refrigerants in the environmental footprint of products by providing a bonus in energy efficiency requirements for products using refrigerants with a Global Warming Potential (GWP) below 150. However, the measure is an incentive but not a requirement and has somewhat poor visibility, as it is not reflected on the corresponding energy label.

Similar opportunities for introducing low-GWP bonuses could arise for several other refrigerant containing product categories that are currently being discussed under Ecodesign, including commercial & professional refrigeration, boilers and water heaters and tertiary air conditioning. Overall there is a big potential for advantageous requirements for naturals refrigerants in Ecodesign regulations currently being devised or when regulations are reviewed (typically within 5 years after entry into force).

#### **EU ECOLABEL**

The EU Ecolabel is a voluntary scheme, established in 1992 (and revised in 2009) to encourage businesses to market products and services that are kinder to the environment. Products and services awarded the Ecolabel carry the flower logo, allowing consumers - including public and private purchasers - to identify them easily, while producers find that it gives them a competitive advantage.

Today, the EU Ecolabel covers a wide range of products and services, with further groups being continuously added. The environmental criteria behind the EU Ecolabel are agreed at European level based on life-cycle analysis and the label itself is only awarded after verification that the product meets these environmental and performance standards.

HVAC&R related product groups for which award criteria have been established include heat pumps, including both electric and gas heat-pumps with a maximum heating capacity of 100 kW, but not heat pumps that can only provide domestic hot water for sanitary use: current criteria for awarding the heat pump ecolabel are valid until 31 December 2011. With regards to the refrigerant used, the decision requires that its global warming potential (GWP) must not exceed GWP value > 2,000 over a 100 year period. If the refrigerant has a GWP of less than 150 then the minimum requirements of the coefficient of performance (COP) and primary energy ratio (PER) in heating mode and the energy efficiency ratio (EER) in cooling mode shall be reduced by 15%.

Other HVAC&R product groups for which EU Ecolabel

award criteria are currently under development/revision include an EU Ecolabel for:

- Buildings: A pilot study on developing EU Ecolabel and Green Public Procurement (GPP) criteria for "Buildings" is being carried out. This could be an EU wide equivalent to the UK BREEAM scheme, which sets refrigerant requirements.
- Hydronic central heating generators (up to 400 kW): EU Ecolabel and Green Public Procurement (GPP) criteria (efficiency, greenhouse gas emissions, refrigerant etc) for hydronic central heating generators (including heat pumps) are being developed. There will be one label for all different types of generators, with oil generators having a disadvantage (high emissions) and heat pumps on the other hand having an advantage in meeting the award requirements. GWP refrigerant requirements could in theory be included, though in practice it seems not likely and will depend on stakeholder input received.
- Refrigerators: with hydrocarbons being the standard there is a discussion to lower GWP limit below the previous value of 15.

In the future (2011-2015) the development of EU Ecolabels for the following HVAC&R related product groups are considered as priorities:

- Heating system (room)
- Water heating system
- Air conditioning



Supermarket customers take for granted that product will be fresh, milk and meats at the proper temperature and frozen foods maintained perfectly frozen. With CO<sub>2</sub> flow control products, be assured your refrigeration systems operate reliably and efficiently while being constantly monitored by state of the art digital controls. High pressure CO<sub>2</sub> systems need heavy duty, ultra reliable components and supermarket owners demand dependable, trouble free systems with economical life-cycle costs and lowest possible carbon footprint. The Green Performance delivered by products are both in transcritical and subcritical modes.

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### **NATIONAL POLICIES: LEADERS, FOLLOWERS & LAGGARDS**

Besides the European Union level, individual Member States have set ambitious targets to either phase out HFCs and/or promote natural refrigerants directly. At the other end of the spectrum, some national rules continue to pose a major hurdle for the NR industry, due to inappropriate charge restrictions or system bans. The following provides just a glimpse of three countries – 1 leader, 1 follower and 1 laggard in the field of natural refrigerants – with different approaches to a natural refrigerants market uptake.

#### DENMARK

Denmark has in place a combination of measures enabling a transition to natural refrigerants: Bans on all HFC uses except for applications with refrigerant charge between 150g and 10kg (Statutory Order no. 552 of 2 July 2002 governing fluorinated greenhouse gases); and Taxation of f-gases at €20/tCO<sub>2</sub>eq (Consolidated Act No. 208 of 22 March 2001 on tax on certain ozone layer depleting substances and certain greenhouse gases) administered by the Danish tax authorities (SKAT). The tax act levies a green tax on the import of fluorinated greenhouse gases, to be paid to the Danish Government. The tax on industrial greenhouse gases is differentiated: the gases with the greatest impact on climate are subject to the highest tax level, with a tax level in 2011 set at about €17.5/kg for R134a and €50.7/kg for R404A. The HFC tax is repaid when products containing HFCs are exported. A country where stricter than the EU-wide minimum requirements regarding f-gases are in place, Denmark has seen two main trends regarding f-gases: 1) A more or less steady decline in imports of HFCs to Denmark, since the peak in 1998; and 2) overall f-gas emissions in decline.

**The result for NR:** The ban has been the main driver explaining the fast growth in market uptake of for example commercial refrigeration systems running on natural

refrigerants in Denmark. The main HFC-free refrigerants in use in Denmark are CO<sub>2</sub> for supermarkets (see p.56), hydrocarbons for commercial refrigeration plug in cabinets and domestic refrigerators/freezers, ammonia for industrial refrigeration, as well as ammonia and hydrocarbons but also water for chillers.

#### GERMANY

Germany's initiatives beyond the F-Gas Regulation, include projects supported under the National Climate Initiative (NCI) and the International Climate Initiative (ICI), funding for R&D and pilot projects related to the use of halogen-free substances, the promotional programme for climate protection measures in the field of commercial refrigeration and the German Refrigeration Award that has so far recognised several HVAC&R natural refrigerant products.

The National Climate Initiative, in particular, is supporting investment in more efficient and innovative technologies by the German industry. One example is the Climate Protection Incentive Programme for commercial refrigeration systems, which seeks to reap the potential for savings in costs, energy and CO<sub>2</sub> emissions by employing the technologies available on the market. Since 2009, the Federal Office of Economics and Export Control (BAFA) has deployed this programme in two areas: 1) the refurbishment of existing refrigeration plants that have an annual energy consumption of at least 150,000 kWh and potential savings of at least 35% to be gained through using more efficient components and systems; and 2) the construction of new units with an annual energy consumption of at least 100,000 kWh based on exclusive use of natural refrigerants, such as ammonia (NH<sub>2</sub>), carbon dioxide (CO<sub>2</sub>) or propane. In 2010, BAFA granted authorisation for 204 plants, disbursed grants for net investment costs to the value of 10.177 million euros and

approved funding for an additional €7.893 million. As a result, 45% average energy savings have been achieved by the subsidised plants.

**The result for NR:** The funding programme has provided some stimulus for the CO<sub>2</sub> market in the German retail sector, as confirmed by several manufacturers. However, relevant players admit that funding opportunities are somewhat modest and only retailers have the option to apply for it, thus providing no strong incentive to suppliers. Also, at the international level, the International Climate Initiative (ICI) has been supporting projects in developing countries, emerging economies and in the transition countries since 2008. Funded projects include HVAC&R production plant conversions to natural refrigerants, or facilitating the development and introduction of standards for natural refrigerants.

#### FRANCE

A French decree forbids the use of flammable refrigerants including hydrocarbon refrigerants in premises with access to the public such as supermarkets (Arrêté du 14 février 2000 — Etablissements recevant du Public, Article CH 35: Production, transport et utilisation du froid). The same decree allows the use of ammonia in premises with public access, only if the following conditions are met simultaneously: 1) it is used in an indirect system; 2) the ammonia refrigeration system is located in a separate machine room; and 3) the total amount of ammonia in a facility is limited to 150kg. This seems to have encouraged the continuation of HCFC use in the country at a larger share than other countries in Europe. However, operators of facilities with public access will soon be facing the 2015 deadline whereby they will not be able to top up their refrigeration systems with reclaimed or recycled HCFCs anymore and will soon after be expected to shift away from their use.

**The result for NR:** While regulatory restrictions render the use of traditional direct expansion ammonia systems in France practically very difficult, indirect ammonia systems with  $CO_2$  secondary refrigerant, could satisfy the regulatory conditions specified in French regulations: ammonia is restricted in a plant room, the system is an indirect one, and the ammonia charge can be limited to 50-100 kg. However, with hydrocarbons completely out of the picture, and limitations on the use of ammonia, HFCs are expected to be widely phased in as HCFC replacements.



## **CO<sub>2</sub> TRANSCRITICAL SUPERMARKETS IN THE EUROPEAN UNION**

COUNTRY	CO <sub>2</sub> TC SUPERMARKETS
Austria	5
Belgium	13
Czech Republic	10
Denmark	424
Finland	20
France	2
Germany	166
Hungary	14
Ireland	1
Luxembourg	9
Italy	б
Norway	134
Poland	5
Portugal	1
Slovakia	1
Spain	1
Sweden	89
Switzerland	149
The Netherlands	14
UK	267
TOTAL	1331

The following companies provided direct input for the *Guide: Natural Refrigerants Market Growth for Europe* 

#### SUPERMARKETS

Auchan (France) Coop (Norway) Booths (UK) Carrefour (France) Casino (France) The Cooperative (UK) Delhaize (Belgium) Kesko Food (Finland) Migros (Switzerland) SONAE (Portugal) Spar (Switzerland)

#### SUPPLIERS

Advansor Alpiq Carrier Cool-Tec SA enEX Epta Frigo-Consulting Green&Cool Hauser Huurre Knudsen Køling Qplan Sabcobel SCM Frigo Sabcolux Space Engineering Services Ltd

#### ASSOCIATIONS

**AKB** – Authorized Refrigeration Installers Association (Denmark)

NVKL – Association of Refrigeration Engineering & Air Treatmant Companies (Netherlands)

VKE – Refrigeration and HVAC Association (Norway)

**FREA** – *Refrigeration Enterprises Association (Finland)* 

## **CO**, **TRANSCRITICAL SUPERMARKETS**

In 2002 the first supermarket CO<sub>2</sub> transcritical (TC) system was installed in Coop Lestans, Italy. Since then, Europe has become the unrivaled technology and adoption leader for HFC-free commercial refrigeration systems. By early 2012, industry experts estimated that around 1,200 food retail stores were already using CO transcritical commercial refrigeration systems in the 27 EU Member States. This was in addition to the thousands of CO<sub>2</sub> cascade systems deploying carbon dioxide in subcritical state with another refrigerant that were operating successfully in Europe and beyond by that time. However, while an overall ballpark figure of 1000-1500 CO<sub>2</sub> TC stores was assumed to be in the range of industry expectations, no single report or publication had ever attempted to list and track installations by EU Member State. This was despite the fact that a more precise figure would be urgently needed by both technology leaders and legislators to guantify the future market potential of non-fluorinated gases, based on present figures and regional variation in the speed of market adoption.

From March to November 2011, shecco conducted detailed research among all major European supermarket chains, refrigeration system manufacturers and component suppliers to get as close as possible to the exact figure for  $CO_2$  transcritical supermarket installations. 16 food retail chains, 14 system suppliers and component providers and 4 industry associations gave direct feedback regarding the number of installed systems, in addition to an analysis of available third party sources. In total, 106 supermarket chains, 34 system manufacturers, and 64 third parties - industry associations and not-forprofit organisations - were contacted.

#### **THE LEADERS**

When looking at the CO<sub>2</sub> transcritical supermarket map, four countries show significantly higher numbers of

R744 installations than the others. Denmark (424), Germany (166), Switzerland (149), and the UK (267) have used very different tool sets combining voluntary standards, restrictions on refrigerant charges, taxation and industry initiatives. The following is a summary of each of these four CO<sub>2</sub> TC leaders:

#### DENMARK

Up to 2/3 of all Danish supermarkets are already running with  $CO_2 TC$  systems today. This is remarkable, given that the gradual replacement of old systems will continue into the near future, and that  $CO_2$  cascade systems also have their market share. Today, Denmark is considered a pioneer and role model when it comes to legislating high global warming potential (GWP) refrigerants. Danish policy is stricter than EU policy and largely explains the flourishing  $CO_2$  transcritical commercial refrigeration market.

Danish regulations, by and large prohibit the use of HFC gases and ozone depleting substances as refrigerants (see policy section). Whilst charges between 150 g and 10 kg HFC per circuit are permitted, as well as factory assembled heat recovery units with less than 50 kg, since 2007 all other new refrigeration systems with charges above 10 kg have been prohibited.

Complementing the HFC ban, in 2001 Denmark introduced a tax on the imports of bulk HFCs. The tax is 150 Dkr (approximately  $\leq 20$ ) per tCO<sub>2</sub>eq. Moreover, to promote the spread of natural refrigerants, the Danish Environmental Protection Agency has set up a Knowledge Centre for HFC-free Refrigeration.

Denmark's success in making the use of f-gases financially and technically prohibitive in food retailing within the shortest timeframe is lauded overseas in discussions on restricting the use of hydrofluorocarbons.

#### GERMANY

The buoyant German market for CO<sub>2</sub> transcritical supermarket installations is largely thanks to an incentive scheme for commercial refrigeration using natural refrigerants run by the Federal Ministry for Environment (BMU). As part of the "Integrated Energy and Climate Protection Programme", at the end of 2008 the German Government instituted a "Climate Protection Incentive Programme for commercial refrigeration plants". This programme covers 25% of the net investment cost for new installations with a minimum energy consumption of 150,000 kWh per year using natural refrigerants. Retrofits of existing systems are also eligible to receive 25% of net investment costs, but must undergo an independent review to prove energy efficiency savings of 35% as a result of the new refrigeration system. Bonus funding is available if the natural refrigerant system is non-electrically powered, or if the waste heat from the refrigeration systems is recovered. The incentive scheme applies to food retail chains.

Retrofits of existing systems that do not use natural refrigerants but still operate with conventional fluids will be supported by only 15% of net investment costs, provided the system is more energy-efficient after.

#### **SWITZERLAND**

In November 2004 the first  $CO_2$  direct expansion refrigeration system was installed in a Swiss hypermarket in Wettingen. Since then several supermarket chains have made the switch to  $CO_2$  refrigeration systems, including leading retail chains Migros and Coop. The adoption of  $CO_2$  transcritical installations in Switzerland has been incentivised by a mix of the voluntary "Minergie-Label" and HFC regulation.

The Minergie-Label is a voluntary standard, launched in

2007, by the Swiss Confederation, the Swiss Cantons and the Principality of Lichtenstein. It mandates proof of energy performance of heating, hot water, ventilation, refrigeration and air conditioning systems. For open cooling shelves a maximum energy consumption of 4 MWh per metre is stipulated. A widely accepted trademark for new and refurbished buildings Minergie. Leading retail chains Migros and Coop have announced that they will only build stores complying with the Minergie standard.

Since 2004 "substances stable in the air", such as HFCs have been tightly regulated in Switzerland, making alternative refrigerants such as CO<sub>2</sub> attractive as cooling solutions. The HFC regulation is contained in the Ordinance on Risk Reduction related to Chemical Products (ORRChem) and encompasses licensing, reporting, leak checks, servicing and end-of-life requirements for equipment containing more than 3kg of such refrigerants.

#### UK

Unlike Denmark and Switzerland, the UK does not tax or regulate high GWP refrigerants. However, CO<sub>2</sub> transcritical refrigeration in supermarkets has rapidly been gaining ground. The first UK system was installed in 2006 in Swansea in a Tesco supermarkets. Since then the number of installations has grown steadily, with over 200 systems now operational. UK retailers have led the adoption of R744 refrigeration systems, and are ahead of many of their UK counterparts. UK climate change regulation, preparation for upcoming legislation, and NGO pressure have likely incentivised investments in CO<sub>2</sub> refrigeration.

UK climate change legislation includes the 2001 Climate Change Levy (CCL) aimed at encouraging energy efficiency and reduced greenhouse gas (GHG) emissions; and the 2008 Climate Change Act, which sets a target for the UK to reduce carbon emissions to 80% below 1990 levels by 2050. Both encourage investments in climate friendly, energy saving refrigeration technology. In addition momentum is growing in the UK for HFC phase out or taxation. In 2010 a "Hydrofluorocarbon Limitation Bill" was launched. It may be expected that the UK will introduce stricter f-gases regulations, which will provide an impetus for a faster uptake of natural refrigerants in the country.

In addition the Enhanced Capital Allowances (ECA) provide businesses with enhanced tax relief for investments in equipment that meets published energy-saving criteria. There is a predetermined list of products (including commercial service cabinets and compressors) for which if installed, a business could qualify for receiving the allowance. Products that may be included in the ECA list have to meet certain criteria as prescribed by "The Energy Technology Criteria List" (ETCL).

Finally, the CRC Energy Efficiency Scheme (previously known as the Carbon Reduction Commitment) mandates carbon emissions reporting for all organisations using more than 6,000 MWh per year, equivalent to and electricity bill of around £500,000 ( $\in$ 600,000). As from 2012 organisations covered by the scheme will be required to purchase 'allowances' from the Government each year to cover their emissions from the previous years. The money raised by the sale of allowances will be cycled back to CRC participants.

## One Refrigerant. So many benefits.

#### Leading CO<sub>2</sub> technology for refrigeration and heat pumps.

100% environmentally friendly • Non-toxic, inflammable
Single refrigerant applied • No global warming impact
No ozone depletion • No zone classification • Compact design
Low noise • Easy installation • Easy service
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• Low cost of maintenance • Future-proof solution

## 

### by Hill PHOENIX

Advansor is an internationally-leading manufacturer of sustainable refrigeration: for supermarkets, industrial refrigeration, power plants, food processing industry, chemical industry and air conditioning of office spaces – with CO<sub>2</sub> as the only refrigerant.

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## **CASE STUDIES**

Real-life examples of successfully working technologies are the strongest arguments for spreading innovative solutions, engaging legislators and convincing end-users. From the multitude of existing natural refrigerants-based systems, this section presents a selection of outstanding examples, covering residential, commercial and industrial heating, air-conditioning and refrigeration solutions. Included are examples from Europe-based suppliers: hydrocarbon chillers in a Danish hospital,  $CO_2$ -based domestic heat pumps from France, low-charge ammonia chillers and  $CO_2$  quick freezing solutions in the fish processing industry, high-efficiency R744 compressors, 400 successful  $CO_2$  supermarket installations, and more.

## **500 EXPERIENCES WITH CO, IN SUPERMARKETS**



#### **INTRODUCTION**

Since 2006, European retailers have been making the fast transition from HFC to the better refrigerant  $CO_2$  in their supermarkets. Denmark came to be the pioneering country with  $CO_2$  taxation and a ban on HFC charges above 10 kg, meaning there was no other choice for the retailers than to move to natural refrigeration solutions. For these reasons, Denmark has a higher penetration rate of  $CO_2$  systems than any other country in the world. During 2007 and 2008 other European retailers introduced their first trial stores and  $CO_2$  has been an ever growing success and widely considered the future choice for supermarkets.

This case study takes a look at the regulatory instruments and technical benefits behind the success of rolling out CO<sub>2</sub> in approx 1.500 European supermarkets.

#### **ABOUT THE SYSTEM**

The standard transition pattern (trend) seen, is movement from HFC to cascades of HFC/ $CO_2$  and then to pure  $CO_2$  booster systems in the final step. The  $CO_2$  booster principle is a lot more simple, it looks almost like the normal HFC unit, it is proven more efficient in most of Europe and it is proven more reliable than the cascade systems.

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#### **ABOUT THE COMPANY**

Advansor is a leading OEM manufacturer of sustainable thermal systems for the production of heating and cooling in supermarkets, cold stores and freezing facilities with CO<sub>2</sub> as the refrigerant.

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The preferred system in the retail industry is dual temperature  $CO_2$  DX Booster systems. Because  $CO_2$  is highly suitable for heat recovery to tap water and to building heating such integrated solutions are commonly applied to improve the overall energy efficiency of the building even further.

The Advansor solution contains only one refrigerant,  $CO_{2'}$  and offers obvious environmental benefits as well as energy savings.

#### RESULTS

#### **Energy Efficiency**

Results of cycle simulation using DRY hourly data show that a simple  $CO_2$  booster system offers superior performance to cascade systems in colder regions of Europe and comparable energy consumption even in Southern Europe. The results comply very well with field measurements. Furthermore, the results are interesting because the  $CO_2$  process below can be improved by various means, additionally 5-10% in the warmer climates.

	Energy Index to CO2 DX Booster			
CITY	HFC WITH Secondary's	CASCADE (HFC134A / CO <sub>2</sub> )		
Stockholm (Sweden)	134	120		
Oslo (Norway)	134	120		
Paris (France)	127	113		
Lyon (France)	123	109		
Marseille (France)	117	103		
Barcelona (Spain)	116	103		

Heat recovery as mentioned above is more beneficial with  $CO_2$  than for any other refrigerant because the hot gas temperature is warmer and the energy density is higher. Furthermore, the heat extraction can be controlled much better to match the building online capacity demand. Recent Swiss field investigations comparing R134a and  $CO_2$  report up to 40% increase of heat recovered at normalized refrigeration power input.



#### **SUMMARY**

Summary overview of incentives for retailers refrigerant transition to  $\mathrm{CO}_{_2}$  in different countries:

- Denmark: HFC taxation, HFC ban, Energy savings
- Norway : HFC taxation, Energy savings
- Sweden and Finland: Energy savings
- Switzerland: Rules and Energy savings
- UK: Carbon footprint reduction schemes

All through Europe, CO<sub>2</sub> has been implemented safely and reliably as well as proving its benefit for the environment and energy reductions.



## DORIN, CO, TRANSCRITICAL COMPRESSORS





#### **ABOUT THE COMPANY**

Dorin entered the field of refrigeration in 1932 with its first open-drive compressor range. The first  $CO_2$  transcritical type was commissioned in 1999. Today, Dorin produces more than 70,000 compressors per year.

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#### INTRODUCTION

Carbon dioxide (R744 -  $CO_2$ ) is nowadays considered one of the most attractive long-term solutions for many kind of application. The compressor represents one of the most critical components in  $CO_2$  transcritical applications. In designing  $CO_2$ compressors several challenges have to be overcome, mainly linked to the refrigerant thermodynamic characteristics, like high discharge temperatures (up to 200°C), which impacts on both oil temperature and refrigerant suction temperature and density. This affects lubrication as well as the compressor volumetric and isentropic efficiency.

Different design concepts impact on compressor heat transfer and dissipation. Improving discharge gas heat rejection it is possible to increase both compressor reliability and efficiency. The main results of several design experiments are summarised and described below.

#### ABOUT THE SYSTEM

A new generation of  $CO_2$  transcritical compressors has been developed, with displacements ranging from 1.1 m<sup>3</sup>/h to 26.6 m<sup>3</sup>/h and motor power ranging from 1.5 hp to 40 hp. The newly developed compressor ranges (CD200, CD300, CD400) offer the largest choice in terms of available models, making it possible to realize installations of any size, from residential to commercial and industrial ones. Compressors are developed in semi-hermetic platforms with 2 and 4 cylinders. Compressors are able to operate in a very broad application envelope, with working pressures up to 150 bar; qualifcation life testing highlighted how robust the compressors are, able to work with differential pressures up to 120 bar and 200°C discharge temperatures.

The compressor model tested was CD1900H, 11.62 m<sup>3</sup>/h, 20 hp. Due to the very high end of compression temperature, particular focus has been given to the heat rejection at the high pressure side of the compressor. Two main design experiments (A and B) were carried out and tested, shown in Figure 1 and Figure 2.



Concept B has the intention to thermally separate the head high pressure side (red) from the head low pressure side (blue) and the compressor body. By dissipating the heat to the ambient thanks to convection to surrounding atmosphere, this avoids or limits heat thermal conduction to the compressor body and, especially, to the oil sump.

#### RESULTS

Compressor model CD1900H was thoroughly tested in two concepts and was equipped with pressure and temperature sensors to monitor its behaviour and performances:

- A Coriolis mass flow meter was used to measure refrigerant flow and a Wattmeter has been used to measure compressor power consumption.
- A 68 cSt nominal viscosity oil (PAG) has been used as the lubricant.

The two concepts were tested in equivalent rating conditions and the main operational parameters were recorded and analyzed.





Figure 3: Discharge and oil temperatures for Design of Experiment A and B Figure 4: Volumetric and Isentropic efficiencies for Design of Experiments A and B Experimental results are summarised and shown in figures 3 and 4.

Figure 3 highlights important aspects relating to compressor reliability. The design of experiment B brings about a consistent reduction of both end of compression and lubricant temperatures thanks to the aforementioned thermal heat dissipation. Therefore, design of experiment B is preferable as it leads to several advantages, for instance:

- lower end of compression temperature, leading to lower oil cracking risk
- lower lubricant temperature, leading to oil lubricity increase with consequent increase of compressor lifetime

Figure 4 offers a clear indication of why the design of experiment B is to be preferred, since it greatly out-performs the design of experiment A both in terms of volumetric and isentropic efficiencies.

#### **CONCLUSIONS**

As predicted, consistent benefits arise from the enhancement of the heat dissipation from the compressor high pressure side to the surrounding ambient, both in terms of reliability and performance.

A new transcritical  $CO_2$  compressor generation is now available for many kinds of applications, featuring the technical advantages described in this case study.



## QUICK FREEZING SALMONS AT NORDLAKS AS, STOKMARKNES, NORWAY





#### ABOUT THE COMPANY

Since its start in 1885, Johnson Controls has grown into a global leader in building efficiency, automotive experience, and power solutions. JCI is one of the leading companies of refrigeration and chiller solutions based on natural refrigerants. It offers products and services that optimize energy use and improve comfort and security.

More information at: www.johnsoncontrols.com

#### **CONTACT INFORMATION**

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#### INTRODUCTION

In recent years the use of  $CO_2$  as a refrigerant especially for freezing of food has increased all over the world. The benefit of lowering the temperature is faster freezing times. A 10 K lower freezing temperature gives 25% quicker freezing time, enabling a higher throughput on the same footprint using the same freezers. This is widely appreciated especially in the fishing industry and even more so onboard ships where space is critical. In this specific project the system is land based and the fish is produced in cages at sea. The lower freezing temperatures here give a quality product, which is appreciated by the end consumers.

#### **ABOUT THE SYSTEM**

The system installed has to fulfil following requirements:

- Freezing of whole salmon in IQF 1 (spiral freezer). Frozen product 4-6 metric tons per hour. Capacity required 600 kW at Te=-47°C
- Freezing of salmon filets in portions in IQF 2 (spiral freezer). Frozen product 1,5-2 metric tons per hour. Capacity required 200 kW at Te=-47°C
- Cold-store kept at -28°C. Room volume 7800 m<sup>3</sup>. 40 metric tons food stuff in and out per day. Capacity required 100 kW
- 3 refrigerated rooms at +2°C and a total cooling requirement of 65 kW
- Heating of freezing area. Heating load calculated to 180 kW
- Floor heating of marshalling area and cold-store

During the installation a desire for hot tap water for washing came up

The provided solution is a cascade  $CO_2/NH_3$  system with a total cooling capacity of 800 kW at -47°C. The +2°C rooms are cooled by a separate glycol heat exchanger in the ammonia system. Defrost is performed by using the fans.

The system has now been in operation for a couple of years and the customer said at a presentation in Norway that the company was a little bit sceptic in the beginning but now that it has proven to work he would not hesitate to take the journey again.

#### SOME FACTS ABOUT CASCADE VS. 2-STAGE AMMONIA

The cascade system is designed for Te/Tc = -47,5/42 °C. Tc CO<sub>2</sub> -7 °C and -12 °C for the high stage compressors

We have simulated a two-stage ammonia system for the same conditions with an open intercooler with a temperature at  $-12^{\circ}$ C

The results are as follows:

- 11 times larger swept volume on the low stage ammonia system
- 8% higher energy consumption

If we then assume the -47°C in the IQF freezers and 100 meter return line, 10 bends and a circulation ratio of 2 and a pressure loss of 0,5 K we get:

- Two stage ammonia DN 300
- Cascade system DN 150

Since the heat capacity of ammonia is higher than CO<sub>2</sub> we get following liquid lines:

- Two stage ammonia DN 40
- Cascade system DN 65

Another advantage of the cascade system is that the ammonia high stage now only operates at pressures well above the ambient pressure and therefore there is no need for air purger and no water enters the system.

#### RESULTS

The experience with the plant shows that this concept is very reliable and high performing. When the IQF freezers are in operation there is only a temperature

Johnson Controls

The required swept volume is only about 10% of the comparable two-stage ammonia system on the low stage.

The return lines are remarkably smaller. The liquid lines are bigger but it makes only a negligible difference.

The customer Nordlaks AS are very happy with the performance of the system.

## SMALL AMMONIA CHILLER COLD ROOM COOLING





#### **ABOUT THE COMPANY**

Since its start in 1885, Johnson Controls has grown into a global leader in building efficiency, automotive experience, and power solutions. JCI is one of the leading companies of refrigeration and chiller solutions based on natural refrigerants. It offers products and services that optimize energy use and improve comfort and security.

More information at: www.johnsoncontrols.com

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#### INTRODUCTION

Johnson Controls has built and supplied a small ammonia unit for keeping a storage cold for ready for sale products. The room temperature is +10°C

In Denmark the maximum charge when using HFC refrigerants is 10 kg. This could be interpreted as the reason for going ammonia. However, in this case the main reason for using ammonia is the company policy to reduce its carbon foot print and using natural refrigerants is one of the ways Novo Nordisk hopes to do that.

#### **ABOUT THE SYSTEM**

The high efficiency of ammonia helps to reduce the running cost of the system. The inverter insures that the compressor can adjust the capacity to the requirements at any time of day giving an optimal efficiency. The compressor furthermore has two unloaders allowing the load to become relatively low before the compressor is cut out.

As the final product is temperature sensitive the reliability of the chiller is very important to the customer. The design and the way the system works is regarded as so safe that the customer has decided only to install one unit instead of two.

The compressor is inverter driven which gives a very high efficiency especially in low load periods. The unit is placed on a roof which makes the installation very simple to access and it presents no problems if a new compressor needs to be installed in case of an unexpected break down.

The very top management of Novo Nordisk is focused on global warming as an important problem and therefore it has been decided to avoid the use of HFC refrigerants. The Global Warming Potential (GWP) values below used are the 20 year integration times as seen in a declaration.

GAS	REFERENCE	GWP
Carbon Dioxide		1
Methane	Other: GWP20	62
Nitrous Oxide	Other: GWP20	275
HFC-134a	Other: GWP20	3300
HCFC-22	Other: GWP20	4800
Other: HFC-407C	Other: GWP20	3605
Other: Propylene	Other: GWP20	3
Other: HFC-404A	Other: GWP20	5588
Other: HFC-507	Other: GWP20	5700
Other: Propane	Other: GWP20	3

Ammonia chillers are used in many places but the GWP is 0 and is therefore not reported in the table above.

#### RESULTS

Johnson Controls has built and supplied the customer an ammonia chiller for cooling propylene glycol that in turn cools a cold room for storage of ready for sale products.

The supplied unit is one of the biggest in this capacity range from about 45 kW to 160 kW. The design results in a minimal foot print for the unit. The low charge of the system is attractive in places where an unexpected release of refrigerant can cause problems with neighbours.

The customer Nordlaks AS is very happy with the performance of the system.



## CHILLERS AND HEAT PUMPS BASED ON HYDROCARBON REFRIGERANTS INSTALLED AT AARHUS UNIVERSITY HOSPITAL SKEJBY



## Johnson Controls

#### **ABOUT THE COMPANY**

Since its start in 1885, Johnson Controls has grown into a global leader in building efficiency, automotive experience, and power solutions. JCl is one of the leading companies of refrigeration and chiller solutions based on natural refrigerants. It offers products and services that optimize energy use and improve comfort and security.

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#### INTRODUCTION

Following the ban on the installation of new R22 systems and the ban on using virgin R22 from year 2000 in Denmark the government has introduced a maximum charge when it comes to HFC of 10 kg. Multiplexing systems using 10 kg or less are not allowed unless they can be proven to be more efficient than alternatives. Furthermore the government has introduced a taxation on HFC refrigerants based on the global warming potential (GWP) values for the individual refrigerants. The tax is collected at the importers point of sale.

#### **ABOUT THE SYSTEM**

In light of this ban and tax Aarhus University Hospital Skejby had to make a decision regarding their future chiller systems for cooling different locations aroud the hospital and also regarding the condensers of refrigeration systems in different hospital sectors and research labs.

	R600A	R600A	R744	R744
	40°C/70°C	40°C/80°C	40°C/70°C	40°C/80°C
COP heat	3,7	3,3	2,9	2,9
Assumptions	Te=5°C	Te=5°C	Te=5°C	Te=5°C
	Tc=68°C	Tc=78°C	Pc=110bar	Pc=110bar
	Sc=25K	Sc=25K		

 $\rm NH_3$  (ammonia) was not considered as an option for the heat pumps as the technology was not developed at this point in time and will not be competitive in this size of application.

To choose the future systems a comparison was made between R600a and R744. Had warming of the water to higher temperatures been a requirement the R744 would have come out as the best candidate but for this application and site the R600a looked more promising for the heat pumps.

	KW
Cooling chillers	2250
Cooling HP as chiller	150
Cooling from HP	150
Freecooler	300
Heating capacity	450

For the chillers the preferred solution was R290. The 9 chillers each have a cooling capacity of 250 kW at 9°C/15°C using 27°C as ambient design temperature. The cooling media circulated to the hospital is 35% propylene glycol and this is to cover the needs for the existing build area that covers 160.000m<sup>2</sup>. The future extension will cover another 190.000m<sup>2</sup>.

The replaced R22 chillers were reaching the end of their service life and the experienced leak rates were making an exchange necessary because it was becoming more difficult to keep getting recycled R22 in a market where most of the recycled material was imported from other countries where the R22 era was coming to an end when it comes to virgin R22.

The required hot water supplies are 70°C in the summer period and 80°C in the winter period. It is important to note that there is always a cooling need also in the winter

months, to some extent generated by locally installed refrigeration systems.

#### RESULTS

The system is running perfectly well after some surprises on the regulation side. There are some conditions that have to be thought through. One of the essential questions was: is a heat pump primarily a refrigeration unit or is it a heat pump? The lesson learned is that it is essential to know if the heating load exists at the same time as the cooling load.

At the end of the project the customer was very happy with the new system and is pretty impressed with what has been achieved within the project, which also has a value in it self.



## AQUAECO, BY SANDEN: THE FIRST CO, WATER HEATER TAILORED TO EUROPEAN NEEDS



## aqua**∈co**₂





#### ABOUT THE COMPANY

The SANDEN Corporation, born in 1943, currently located in 23 countries, develops and produces full automotive AC loops, refrigeration retail systems, vending machines and thermal comfort appliances for buildings. This full products range is recognized worldwide for its high quality and reliability, as well as related services. Aquaeco2 is developed and produced by SANDEN Manufacturing Europe in France.

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#### INTRODUCTION

Reducing  $CO_2$  emissions is a clear leitmotiv for anyone concerned about the planet. Concrete targets have now been adopted by the European Union to promote green technologies and reduce energy consumption through the famous "3 x 20". Against this backdrop, SANDEN has decided to use core know-how in heating and cooling technologies: in order to reach the target for primary energy consumption in single family dwellings of ~50 kWhpe/m<sup>2</sup> year, investigating the development of better Domestic Hot Water (DHW) systems.

#### **ABOUT THE SYSTEM**

SANDEN has been providing so called "Eco Cute" solutions to the Japanese market for several years. However, importing this technology adapted to the specific needs of Nippon end users does not conform to its philosophy: the technology has to fit to the market, not other way round. This is the reason why a complete survey of the market needs has been conducted in order to define the design criteria that would lead to the best performances before starting any development.

The conclusion of this study was that CO<sub>2</sub> is the best possible refrigerant for reaching top level seasonal performances (seasonal coefficient of performance "sCOP" or seasonal performance factor "SPF"). This is due to a 100% thermodynamic mode over the full range of temperature, without any electrical back-up, and to CO<sub>2</sub> thermophysical and transport properties. By combining those performances with its truly green identity, CO<sub>2</sub> is clearly overtaking classically utilized HFC refrigerants, such as R134a.

In order to confirm *in situ* those specifications, SANDEN decided to conduct a field testing campaign of 10 products in one of the coldest area in France. A two and a half year development was necessary to reach the final product design, fulfilling all requirements for end users as well as giving to the European market a solution for producing really "green" domestic hot water.

#### RESULTS

#### **Observations of the field testing campaign:**

Real on-site performances and comfort levels have been achieved, ensuring the satisfaction of 10 families for almost 3 years now. In addition, 2 last generation prototypes were installed one year later in order to validate our mass production design: those have been running for almost 2 years.

SANDEN observed an SPF level reaching the initial target of 3, meaning that the DHW heat pump clearly takes advantages of the properties of  $CO_2$ , allowing to heat up water over the year without any electrical back-up.

A key figure of this field testing campaign is the system performance under extreme conditions (outside the theoretical temperature range) of outside air temperature of -19°C: COP level was still at 1.6, which is twice as good as any electrical resistance boiler. It illustrates why  $CO_2$  allows a much better SPF compared to any other thermodynamic boilers using HFC, which cannot operate without electrical back-up under negative temperatures.

#### End users satisfaction:

Comfort is a key indicator for rating a DHW system: the advantage for a DHW heat pump is that it can heat up extremely quickly. Starting from a fully cold water tank, 20 minutes are enough to take a shower and 2 hours to entirely heat up the stored water. This feature allows a reduction in the volume of the tank to 150 litres at 65°C, which means improving the SPF by decreasing the static losses.

As a consequence of its high heating capacity,  $Aquaeco_2$  is able to provide sufficient hot water to different family sizes (2 to 12 people).

#### **Really green system:**

Aquaeco<sub>2</sub> combines very low energy consumption through high performances with a truly green refrigerant. Without considering the advantages of the performance, the refrigerant choice by itself represents huge savings in terms of CO<sub>2</sub> emissions.

#### Installation and maintenance easiness:

 $Aquaeco_2$  has been designed for an extremely easy indoor installation, in order to ensure that its inherent performance level is not damaged by a non-optimized installation. In addition, the flexible product layout (vertical or horizontal) allows to adapt to almost any type of house.

#### Local production

Following a development jointly managed by both Japanese and French Engineering teams, the manufacturing is exclusively handled by the already existing SANDEN Manufacturing Europe plant in Tinténiac (Brittany, France).

#### Summary:

- Always available DHW
- Intelligently adapted to European needs
- Truly ecological system
  - high performance: top of the class SPF for low energy bills
  - natural, non flammable, non toxic refrigerant
  - life-cycle analysis : setting new references
- COP = 3.2 according to EN16147 standard conditions
- Very quiet (40dBA)
- Reliable: based on a technology (CO<sub>2</sub> inverter) used for several years in Japan and tested in the field in Europe
- Easy indoor installation (vertical or horizontal) and maintenance
- Made in France



## **GEA ADD ON HEAT PUMP FOR DAIRY HEAT RECOVERY**





#### **ABOUT THE COMPANY**

GEA Refrigeration Technologies is a leading global group in industrial refrigeration. GEA designs, engineers, installs, and maintains innovative key components and technological solutions.

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#### INTRODUCTION

Robert Wiseman Dairies (RWD), the largest fresh milk supplier in the UK, uses significant amounts of cooling to maintain food freshness, together with heat, which is used for pasteurisation and cleaning in place (CIP). Climate and environmental protection are high priorities at RWD:

- By 2030, RWD plans to eliminate synthetic refrigerants from its plants and replace them with natural substances;
- By 2015 the company aims to reduce its gas consumption.

With these considerations in mind a design study was undertaken to incorporate an ammonia-based heat pump that would use waste heat from the refrigeration cycle to boost pasteurising temperatures and thereby remove the need for a natural gas boiler. Following the study, an innovative ammonia heat recovery unit was installed in partnership with GEA.

#### **ABOUT THE SYSTEM**

The project objective was replace 3 ageing R22 water cooled chillers with a capacity of 2,500 kW with a central ammonia based refrigeration plant. Although replacing the R22 chillers with an  $NH_3$  solution would give significant performance increases, the increased capital cost resulted in a poor return on investment (ROI) of 11 years. To improve the ROI GEA proposed a comprehensive solution including refrigeration capacity and the recycling of process and exhaust heat.

In a typical dairy such as the RWD Manchester site, the milk is cooled down to 2°C when it arrives, then a boiler is used to generate steam, which is used to pasteurise the milk, and through refrigeration the heat is removed using an evaporative condenser, cooling the milk back down to 2°C. This process generated a lot of waste heat. To improve the process a heat pump was put forward as a solution for the dairy's heating requirements, providing 80°C water for the pasteurisation process to replace the steam.
The GEA solution consists of a three-stage cascade system:

- The first stage includes thee GEA Grasso V 1100 speed-controlled refrigeration units. These cool the glycol-water circulation system to  $T0 = -5^{\circ}C$ , with a temperature of Tc = 16 to 35 °C achieved on the compressor side;
- The second stage features one GEA Grasso 810 compressor, which has a T0 of 16 to 35 °C, and raises the temperature to 43°C;
- The third stage features two GEA Grasso 65hp heat pumps that raise the temperature from 43°C to 80°C.

The heat pumps use not only the exhaust heat from the refrigeration units but also virtually all waste heat produced in the entire plant.

# RESULTS

Following the feasibility study for the ammonia system proposed by GEA, which showed net saving in utilities and a return on capital expenditure of 1.5 years, Robert Wiseman Dairies decided to invest in the combined central ammonia refrigeration plant and heat pump.

The investment meant there was no need for a boiler, which displaced a significant amount of gas, which as projected improved the payback. The capacity of the ammonia units, which is about 1MW, suffices not only for the pasteurisation but can also serve for the clean-in-place units.

The end result for RWD has been:

- A saving in CO<sub>2</sub> per year 1,135,000kg
- A net reduction in electrical energy for refrigeration and heating of 20%
- A reduction in gas usage of 52% from 6,470 CU. FT to 3,200 CU. Ft (52%)
- A water reduction of 50%



# GEA

# **AMMONIA INSTALLATIONS BY GEA GRENCO AT LARGEST DUTCH VEGETABLE AND FRUIT PROCESSOR**





# **ABOUT THE COMPANY**

GEA Refrigeration Technologies is a leading global group in industrial refrigeration. GEA designs, engineers, installs, and maintains innovative key components and technological solutions.

More information at: www.geagroup.com

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# INTRODUCTION

Dutch company Vezet is one of the companies helping to meet the demand for packaged fruits and vegetables. This family-owned business has grown as the range and type of produce it can process has increased. Today the company is the largest vegetable and fruit processor in the Netherlands and produces 220 million units annually, expected to reach 330 million units in 2015. Vezet supplies major retail chains and food service companies with a wide variety of high-quality fresh cut, ready-to-cook vegetables, ready-to-eat salads and fruit salads.

An essential part of the process is keeping the food at the right temperature to preserve freshness. This is where refrigeration and cooling comes in. But, like many companies, Vezet has the challenge of replacing its refrigeration to meet regulations to eliminate the use of ozone-depleting man-made refrigerants in favour of natural refrigerants such as ammonia. This replacement has to be done without interrupting production.

# **ABOUT THE SYSTEM**

Currently GEA Grenco is assisting Vezet to produce a master plan to transfer all old HCFC/HFC installations to ammonia refrigeration installations. The first ammonia plant was installed in 2007 – separate from the main factory – from which a cold carrier is supplied to various storage rooms. The second phase, in 2010, was to connect the ammonia plant to the main factory. This involved partly demolishing a factory building without obstructing the flow of goods between the two factories.

GEA Grenco supplied and installed air handling units, air coolers, compressors, condensers and heat exchangers – all tailor-made to Vezet's requirements. The ammonia compressor room established in 2007 was erected in a temporary position and will be re-used in a later phase of the master plan on a different location on the premises.

This plant now includes the following:

- Two Grasso Duopack units of 800kW (-11°/+35°C) each, and a receiver with two shell & plate heat exchangers
- An evaporative condenser and two GEA Küba air-cooled condensers with SS tubes, which can be found in the hybrid condensing part of the plant;
- A secondary system with the food safe cold carrier Temper<sup>®</sup> set up in a separate cold system (-8°/-2,5°C) and a separate warm system (+24°/+30°C).

The warm system is used for defrosting the air coolers and heating of the air-handling units in the cleaning mode of the areas. This warm system is heated by means of heat recovery of the oil cooling system of the compressors and a desuperheater in the ammonia discharge line.

During the process of the erection of the plant the demand for more cooling grew. At the end of the second phase of the project in 2010 the installed cooling-capacity on air coolers, heat exchangers and air handling was increased to over 3MW while the installed refrigeration machinery was still the initial 1.600kW

# RESULTS

GEA Grenco has a long history in the design, erection, operation and maintenance of ammonia plants. Ammonia is considered to be a safe and very efficient refrigerant. Vezet is familiar with the ins and outs of ammonia and have operated a large icewater plant with ammonia since the mid 90's.

In the Netherlands refrigeration plants operated with natural refrigerants, such as  $NH_{3}$ , can be subject to tax deduction on the investment if certain design parameters are followed.

COP's are usually better with ammonia compared to most other refrigerants. In this particular case the efficiency of the whole of the plant should be taken in account. By means of a sophisticated control system with GEA Grenco software design, the use of proportional controls on valves, fans and pumps and an adaptive evaporation temperature control, it was possible to dose the cooling demand in such a manner that the plant was never operated at its limits so energy consumption is consequently low.

Vezet is very satisfied with the performance of the plant and the support of the GEA Grenco organization. GEA Grenco is now in a quotation process for the next steps in establishing the master plan.

In the phase coming up now a new refrigeration compressor room of  $\sim$  4MW will be installed. A next step will be the phase out of the remaining HCFC/HFC installations and replace these with another NH<sub>3</sub>-Temper plant.



# GEA

# **CARRIER CORPORATION BUSINESS CASE FOR GREEN COMPETITIVENESS**





# **ABOUT THE COMPANY**

Carrier Corp., a unit of United Technologies Corp. (NYSE:UTX), is the world's leader in high technology heating, air-conditioning and refrigeration solutions. Carrier experts provide sustainable solutions, integrating energy efficient products, controls & services for residential, commercial, retail, transport and foodservice customers.

More information at: www.carrier.com www.carrier-refrigeration.com

# **CONTACT INFORMATION**

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# INTRODUCTION

In close cooperation with the largest food retail customers, Carrier Commercial Refrigeration has accrued sound CO<sub>2</sub> refrigeration technology experience with the launch of its innovative CO<sub>2</sub>OLtec<sup>TM</sup> refrigeration system, which has more than 370 transcritical installations covering all retail store formats. Carrier's engineering team has accumulated an invaluable quantity of critical data positioning CO<sub>2</sub>OLtec as the leading CO<sub>2</sub> transcritical refrigeration system based on energy efficiency, reliability and sustainability.

In Denmark and Switzerland the refrigerant CO<sub>2</sub> has become a technical standard for medium and low temperature refrigeration.

Carrier has the right refrigerant solution for every application, but not every application will use the same refrigerant.

# **ABOUT THE SYSTEM**

CO<sub>2</sub>OLtec provides both low temperature and medium temperature refrigeration solutions for all retail shop formats. The total impact of a refrigeration system in terms of greenhouse gas emissions, also called TEWI (Total Equivalent Warming Impact), is derived from the indirect emissions (energy consumption) and the direct emissions (refrigerant leakages) over the life-cycle of the refrigeration system.



# RESULTS

### Benefit for the environment as compared to the previous solution:

Low temperature compressors are connected directly to the suction side of the medium temperature compressors. This system configuration is referred to as a 'booster design.' The booster design, coupled with the advantages of not requiring oil separators and associated components, increases the efficiency of the CO<sub>2</sub>OLtec system by an average of 10 percent versus a traditional HFC system or a CO<sub>2</sub> cascade system in mild to cold climate conditions. These efficiency gains are proven with measured energy consumption data in several system comparisons done by the food retail chains and by Carrier.

Attractive energy savings can be obtained with average annual temperatures of up to +15°C. This fact is in line with main results of the EPEE 'Eco-Efficiency Study of Supermarket Refrigeration'. For reference, the annual average temperature in: Stockholm, 7°C; Paris, 12°C; London, 11°C; Milan, 13°C; Madrid, 14°C.

Compared to a conventional HFC direct expansion refrigeration system, a  $CO_2$  installation has no direct emission impact due to refrigerant leaks. A typical refrigerant leakage rate of 10 percent per year generates nearly half of the equivalent  $CO_2$  emissions by a supermarket refrigerating system, if the refrigerant R404A is used. These direct emissions can be fully eliminated, if the natural and climate neutral refrigerant  $CO_2$  is used.

For example, the potential reduction of greenhouse gas emissions for a hypermarket is equivalent to the  $CO_2$  emissions of over 400 cars<sup>\*</sup>.

Cumulated reduction of the CO<sub>2</sub> emissions by more than 370 stores equipped with CO<sub>2</sub>OLtec:

• The reduction of CO<sub>2</sub> equivalent tons from 183.100 tons down to 93.400 tons result in a cumulated reduction of the CO<sub>2</sub> emissions by 89.700 tons which equals the take out of 27.600 average cars\* from the streets by end of December 2011.

### Financial benefits:

With  $CO_2OLtec$  refrigeration systems, storeowners select a reliable and environmentally responsible solution.  $CO_2$  has the advantages of being a natural and cost-effective substance that enables storeowners to avoid refrigerant taxes and reduce their impact on the environment. The  $CO_2OLtec$  user can save energy, f-gas regulation related costs and refrigerant costs over the full lifetime of the system.

\*Average car using 0.12 kg CO\_/km; run time 15,000 km per year

# Combining refrigeration and heating:

Carrier has developed a compact factory-built, standardized, add-on heating system,  $CO_2OLheat^{TM}$ , which includes heat exchanger, water pump, optimized  $CO_2$  and hydraulic loop controls and full remote monitoring capability. Aligned in an optimum way to the  $CO_2OLtec$  refrigeration system, it is designed to utilize 100 percent of the available heat. Smart control algorithms provide the possibility to eliminate conventional heating sources almost entirely. High-energy efficiency, robust design, reliable operation and very attractive payback times make the new Carrier  $CO_2OLheat$  system the optimum addition to the existing product range.

In comparison to conventional refrigerants, CO<sub>2</sub> is the preferred solution for all aspects of supermarket refrigeration applications in mild to cold climate conditions in terms of:

- Sustainability
- Reliability
- Energy efficiency

Today, the industry is already working on a next generation of  $\mathrm{CO}_{_2}$  systems for warm climates.

Keeping always in mind that the environment is precious.



# **CLOSING THE KNOWLEDGE GAP**

# **GREEN** Academy



# **ABOUT THE COMPANY**

Alfa Laval has been a world-leading manufacturer of heat transfer, separation and fluid handling technologies, for more than 125 years. Today their products are used in a variety of industries including food and water supply, energy, environmental protection and pharmaceuticals.

More information at: www.alfalaval.com

# **CONTACT INFORMATION**

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# INTRODUCTION

Green & Cool is the market's leading supplier of refrigeration systems that use environmentally-friendly carbon dioxide as a refrigerant. Based in Sweden, the company has grown rapidly since being established in 2007, and now distributes carbon dioxide refrigeration systems globally.

### More information at: www.greenandcool.com

Green & Cool was founded in 2002 by two entrepreneurs in Sweden, who could see the huge market potential in carbon dioxide refrigeration. They weren't wrong, and in a few short years they've became the market's leading supplier, distributing  $CO_2$  refrigeration systems across the globe. Alfal Laval, one of the world's leading manufacturers of air coolers and heat-exchangers, has also been quick to realise that the future of refrigeration lies in  $CO_2$ , so it is only natural that they've become a supplier to Green & Cool.

However the problem with being at the forefront is that you need everyone else to catch up, and today the market for  $CO_2$  refrigeration is being held back by a shortage of expertise.

"We recognise that there is a lack of knowledge in the industry about this new refrigerant. It is one of the barriers holding back its spread," says Micael Antonsson, Technical Director and co-founder of Green & Cool. "We want to get everyone educated so that they feel secure in handling it. A lot of people think its rocket science but really it's the same technology as they come into contact with in their everyday jobs."

# **ABOUT THE ACADEMY**

In response, the Green & Cool Academy has been created, which is essentially a training course in transcritical  $CO_2$  technology for refrigeration technicians. Over two days, the course covers an extensive range of areas, from a general introduction to the technology to practical demonstrations of the equipment. It is offered in German, English, French, Dutch, Polish and all of the Nordic languages.

In recent years, Alfa Laval has also chosen to prioritise CO<sub>2</sub> technology and has become a leading manufacturer of CO<sub>2</sub> cooling systems. Currently they are the only manufacturer that can supply air coolers and plate heat exchangers for high-pressure units. Alfa Laval recently launched the Optigo range, a new series of commercial air coolers, designed for 80 bar pressure with small copper tube diameter optimised for CO<sub>2</sub>.

Consequently, Alfa Laval also has a vested interest in expanding the knowledge of such technology within the industry, and so have leant their support to the Green & Cool Academy.

"This is clearly a growing market, particularly in Nordic markets and the UK," says Göran Hammarson, Key Account Manager, Alfa Laval. "But we can see that there is a lack of knowledge. Every time there is something new, there is resistance, and there are currently far fewer producers of machinery compared to traditional refrigeration equipment."

Alfa Laval's main contribution to the Green & Cool Academy has been to provide equipment and heat exchangers to their workshop. In addition, two Alfa Laval representatives, including Göran Hammarson, took part in the first training session.

"We want to continue to be one of the leading manufacturers in this segment. But we are also on a learning curve, we have to increase our internal knowledge too," says Göran. "Overall I thought it was very interesting. It was a good mix of technicians, consultants and sales representatives, combining both theory and practice."

Göran is not alone in responding so positively to the course and the first training sessions have proven to be a huge success, with participants giving the course an average score of eight out of ten. "People have already responded to the first training session, with requests for follow-ups," says Micael Antonsson. "It is clear that a lot of people want deeper knowledge and to be able to expand."

However with the rapid growth in CO<sub>2</sub> refrigeration set to continue, the need for better expertise will only increase. "The problem is that a lot of companies don't want to disclose they don't have the knowledge," adds Micael. "Those that don't adapt risk

being left behind. Once you loose market share it is exceptionally hard to regain it." And if anyone still doubts that the future of refrigeration lies in  $CO_{2'}$  Micael is quick to point out that in many countries the trend is towards phasing out HFCs. "If you want to remain in this business in the future, you need to educate yourself now."



# FIELD CASE STUDY OF INDUSTRIAL PLANT OPERATING WITH NATURAL REFRIGERANTS





# ABOUT THE COMPANY

MAYEKAWA is a world-leading supplier of industrial cooling & freezing systems, refrigeration compressors, and heat pumps. It actively promotes the "Natural Five" refrigerants, among them ammonia, for air conditioning, freezing, and cold storage. Mayekawa/ MYCOM has more than 25,000 MYCOM compressors running in over 100 countries.

More information at: www.mayekawa.eu

# **CONTACT INFORMATION**

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# INTRODUCTION

In 2001 one of Cofely Refrigeration's customers decided to convert and increase the capacity and freezing temperature of a refrigeration plant from 1300kW at -42°C to 2900kW at -51°C. The refrigeration plant in question had been in use with refrigerant R22 since 1997.

For the installation it was suggested that the plant be re-built by re-using the installed compressors and using  $CO_2$  to extend the plant capacity with lower process temperatures. The plant extension had to be executed between October 2004 and June 2005, starting with the conversion of the F250VLD units to N250VLD for use with NH<sub>2</sub>.

The new plant was installed in 5 phases over the period staring from weeks 35 of 2004 to week 25 of 2005:

- 1: modification of R22 plant to NH<sub>3</sub> (from week 18 to week 23-2005)
- 2: installation of CO<sub>2</sub> equipment (from week 49-2004 to week 10-2005)
- 3: start-up of C5 & C6 (from week 10-2005 to week 14-2005)
- 4: start up of C7 (wk 16-2005)
- 5: start-up of C8 & C9 (week 18-2005 to week 20-2005)
- Full production from week 25-2005

# **ABOUT THE SYSTEM**

The new plant for processing and freezing meat, would operate 24hrs/day 5 days a week, and would involve:

- Chilling in the process working rooms requiring -12°C;
- Product freezing with plate freezers (4x550kW);
- Quick freezing tunnel (1x600kW);
- Spiral freezer (1x600kW) requiring -51°C;
- Freezing in stores requiring -35°C.

In addition heat recovery would need to be incorporated to obtain hot water. The hot water would be used for:

- Process heating (55°C);
- Floor-/office-/load dock-/ expedition room heating (35°C);
- Bottom floor freezing room heating (12-14°C),

The requirement by the authorities was that the condensing temperature must not exceed 10°K above wet bulb-temperature

For low temperature side of the processing plant  $CO_2$  applied in cascade with  $NH_3$ , used on the high temperature side, was selected.  $CO_2$  was used for direct cooling of the freezers.  $NH_3$  was used only for the high temperature side for cascade purposes, as the customer's environmental licence did not allow more than 2000kg  $NH_3$  in the plant.

In addition the plant was equipped with following energy-saving options:

- - Heat recovery-high efficiency electrical motors;
- - Hot gas defrosting: for the freezers the CO<sub>2</sub> hot gas from the plant was used;
- Frequency controllers;
- Energy-saving condensers.

The freezing equipment operates following a load programme. In order to achieve the best COP per type of compressor 1 machine is equipped with a frequency convertor for speed control at part-load operation.

# RESULTS

A comparison with synthetic refrigerant R507 was considered by Cofely Refrigeration, who concluded that this solution was much more expensive than the chosen  $CO_2/NH_3$  concept. After project completion the customer reported that the  $CO_2/NH_3$  plant is significantly more efficient than a comparable plant with R507.

In contrast to the original design of 32°C the average condensing temperature on the NH<sub>3</sub> cascade compressors was reduced to 25°C. This meant a power reduction of 151kWh or 906 MWh based on 6000hrs operation per year (COP-c increase of 8,7%). This represented an energy saving for the customer of €90,600 (based on €0,10/kWh). Heat recovery was 690 MW/year (for process use).

The calculated savings amount to 23% on energy, and a 49% saving on  $\rm CO_2$  equivalent emissions.

One of the project bottlenecks was the supply and availability of high-pressure components, as this plant was one of the first in Europe realised.

The customer is absolutely happy with the installation, which was built in full compliance with CE-PED.

With regard to future potential savings, as the process needs hot water at temperature levels of 70 to 80°C there is great interest to adding hot water overcompression heat pumps operating during the cheaper night-time power price, to buffer hot water for use during the production process. There is plenty of heat rejected from the high stage NH<sub>3</sub> cascade plant (over 4 MW per hour during production days), which can be used as heat source for the heat pumps. Therefore, for future plants where hot water is needed, the installation of hot water high-pressure compression heat pumps with NH<sub>3</sub> could help achieve significant energy savings by recuperating the condenser heat from the cascade NH<sub>3</sub> high stages, which is available in great quantities.



# FIELD CASE STUDY OF SUPERMARKET PLANT OPERATING WITH NATURAL REFRIGERANTS





# **ABOUT THE COMPANY**

The Danfoss group is one of the largest Danish companies, operating in: Refrigeration & Air Conditioning, Heating & Water and Motion Controls. Its Refrigeration and Air Conditioning division is specialised on automatic controls, compressors and electronic sensors.

More information at: www.danfoss.com

# **CONTACT INFORMATION**

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# INTRODUCTION

The Danish Supermarket Chain, Fakta – owned by Coop Denmark has experienced significant energy savings with their second-generation transcritical booster system. By applying a  $CO_2$  system Fakta has achieved 10% energy savings compared to HFC systems.

The Fakta chain has 378 stores in operation where 61 of them are transcritical. Fakta was one of the first movers to change to  $CO_2$  and the first generation of transcritical systems were installed in 2007 (status end of 2010).

Fakta has continuously worked on lowering their energy consumption for the past 15 years, first on their HFC scroll packs and later on transcritical packs. As a result of this Fakta are now installing their second-generation transcritical packs where part load has been optimized.

# **ABOUT THE SYSTEM**

Fakta and the remote monitoring centre AK Centralen have been collecting data from the systems for more than 15 years, since they first started optimizing the HFC pack with low energy consumption and temperature quality as main targets.

Whilst Fakta installations can be different, the cabinets, pack and gascooler always have the same arrangement. Today all systems are standardised and produced in batches of 5 packs with the same configuration regarding capacity, making Fakta a very good reference for energy studies.

For this case study an energy study 10 Fakta HFC systems, 10 Fakta- transcritical 1<sup>st</sup> generation systems, and 10 Fakta transcritical 2<sup>nd</sup> generation systems were analysed. The stores looked at are identical for most parameters, but the installations differ regarding length of pipes and number of bends. The maximum pressure drop in the pipe work is still the same for all systems regardless of refrigerant and installation.

For the installation to be included in the data material the following criteria had to be fulfilled:

- More than 4 months of operation since commissioning
- Equivalent size and opening hours

### SYSTEM DESIGNS





LP Suction Pressure LT

### **HFC system:**

- Parallel R404a system with very good load adaptation
- Controlled by ADAP-KOOL<sup>®</sup> pack controller and AKC 114A case controllers with electronic expansion valve type AKV
- 148 systems in operation
- 10 selected for the study

### Transcritical 1<sup>st</sup> generation system:

- Booster system with gas bypass
- 2 compressors for MT (33/67%) and 2 for LT (33/67%
- Mechanical gas bypass valve
- Controlled by ADAP-KOOL<sup>®</sup> pack controller, EKC 326 controlling ICMTS high pressure valve, and AK-CC 750 case controllers with electronic expansion valve type AKV
- 32 systems in operation
- First 10 selected for the study.

### Transcritical 2<sup>nd</sup> generation system:

- Booster system with gas bypass
- 2 compressors, one with AKD inverter for MT and 2 compressors without inverter for LT
- Controlled by ADAP-KOOL<sup>®</sup> pack controller, EKC 326A controlling ICMTS high pressure valve and CCM stepper gas by pass valve, and AK-CC 750 case controllers with electronic expansion valve type AKV
- 10 systems in operation May 2010 and 29 in December 2010
- First 10 selected for the study.

# RESULTS

The energy data in this study was collected from May 2010 to April 2011. The plot, on the first page, shows energy consumption per month for the 3 different systems (HFC, Trans 1 and Trans 2) and the average ambient temperature for the month.

Application Engineer Kenneth B. Madsen from Danfoss explains "Our measurements indicate approximately 10% energy savings in Denmark when comparing the 2<sup>nd</sup> generation transcritical CO<sub>2</sub> system with the HFC system - with the lowest energy consumption in the cold months", and further "the results also show a technology improvement since 2007 where the first generation transcritical system was installed".

# **CONCLUSIONS**

The results show that the 2<sup>nd</sup> generation transcritical systems in Fakta consume approximately 10% less energy than the HFC packs installed until 2007. Energy simulations indicate that the energy consumption in Denmark should be approx 10% lower than HFC systems, which are very much in line with the test results.

The difference in energy consumption between the 1<sup>st</sup> and 2<sup>nd</sup> generation CO<sub>2</sub> transcritical systems can be explained by: improved part load capabilities and smooth control of gas bypass as well as availability of components in smaller sizes to be able to better match the capacity for smaller systems; and a new CO<sub>2</sub> injection algorithm in AK-CC 750 and AK-CC 550a.



# SINTEF ENERGY RESEARCH

# **ABOUT THE COMPANY**

SINTEF - the Foundation for Scientific and Industrial Research at the Norwegian Institute of Technology - is one of the largest independent research organisations in Europe. SINTEF Energy Research offers research and development services within refrigeration and power processes in general. Natural refrigerants and  $CO_2$  in particular, has been a focus for the activity within refrigeration, mobile air conditioning, and heat pump systems.

The SINTEF research team working on refrigeration technology was instrumental in the "rediscovery" of CO, as a natural refrigerant in the late 80's.

# **CONTACT INFORMATION**

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# **3 KEY ACTIVITIES**

# HEAT PUMP PROCESSES AND SYSTEMS

SINTEF has more than 60 years of experience in research and development of heat pumping processes, systems and their components. Areas of expertise include:

- Heat pumping technology using natural working fluids
- Compact heat exchangers
- Compressors / expanders / ejectors
- SINTEF also maintains the Nordic region's largest laboratory of heat pump test rigs.

# **ENERGY EFFICIENCY IN INDUSTRY**

SINTEF Energy Research has made a large and long-term strategic investment within energy efficiency in the industry. Through the KMB project CREATIV, a platform for research and development, SINTEF boosts the development and deployment of energy efficient technology in industry, in particular heat pumping technology based on natural working fluids. Work is divided into the following areas:

- Power processes for electricity generation from waste heat
- Utilization of thermal surplus energy
- Industrial ventilation
- Storage of thermal energy
- Efficient heating and cooling
- Thermal processing

The main goal of CREATIV is to demonstrate that more

than 25% reduction in energy consumption and greenhouse gas emissions is possible by 2020 - through long-term joint R & D efforts in cooperation with the Norwegian and international industry and research institutes.

# POWER GENERATION FROM WASTE HEAT

SINTEF works on the development of processes and systems for power generation from waste heat and offers professional support in:

- System analysis and estimation of the potential, using advanced tools
- Design of key components (heat exchangers, turbines and pumps)
- A wide network of technology providers
- Close dialogue with support agencies such as Enova and Innovation Norway
- Development of technology based on the transcritical cycle, using CO<sub>2</sub> as the working fluid





SWEP, Box 105, SE-261 22 Landskrona, Sweden Tel: +46 (0)418 40 04 00, Fax: +46 (0)418 292 95 info@swep.net www.swep.net/green

# Using Earth's resources wisely

At SWEP, our constant innovation enables us to supply the latest environmentally friendly technology to the market.

Our dedicated range of BPHEs for climateneutral refrigerants provides reliable performance across a wide range of applications.

Our AsyMatrix<sup>®</sup> technology increases energy efficiency and makes better use of structural material to give a smaller footprint.

Read more on www.swep.net/green



# **EUROPE TOMORROW**

# **TRENDS, FORECASTS & EXPECTATIONS**







# EUROPEAN INDUSTRY VIEW ON AWARENESS LEVELS, PRODUCTS & PLANS

Close to 700 European industry experts have voiced their concern about low awareness levels among customers and the HVAC&R industry as a whole about  $CO_2$ ,  $NH_3$  and HCs as refrigerants – a major stumbling block to their rapid market adoption. Which products & services involving HFC-free solutions are used today, and which natural refrigerants will dominate in future innovations? The answers on ....

### A SWOT ANALYSIS FOR NATURAL REFRIGERANTS IN EUROPE

Natural refrigerants have their strengths and weaknesses, as does every refrigerant option. But besides substantially reducing direct emissions from high potential global warming gases, they can also save costs and "futureproof" the industry from upcoming legislation, says the industry. See how the current European policy & business climate impacts on natural working fluids, and why training & know-how remains a hurdle, on...

# THE FUTURE OF CO<sub>2</sub>, NH<sub>3</sub> AND HCs – MARKET FORECASTS 2012-2020

Prospects for natural working fluids are heterogeneous, strongly depending on the HVAC&R sub-sector and its capacity to absorb technologies based on non-fluorinated gases. From promising figures for the commercial and industrial refrigeration sectors to a currently stagnating market for mobile air conditioning - see how Europe's natural refrigerant industry has looked into the future, on...

**PAGE 87** 

# **EUROPEAN INDUSTRY SURVEY – RESPONDENTS PROFILES**





### **EUROPEAN COUNTRIES REPRESENTED**

Most respondents to the industry survey came from the UK, followed by Italy, Germany and Denmark. This is unsurprising as development of natural refrigerants components and systems is strong in these countries, and hence interest in taking the survey on the market uptake of natural working fluids was pronounced. Overall, 666 respondents out of a total number of 1,254 were included in further analysis for the European market.

## **ORGANISATION SIZE**

In terms of organisation size represented in the survey results, more than half of all respondents were active for a small organisation with less than 100 employees. Close to 19% came from a medium-sized enterprise, and 31% represented large organisations with more than 500 staff members. TOTAL respondents: 666

# **EUROPEAN INDUSTRY SURVEY**

# **RESPONDENTS PROFILES**





### **ORGANISATION TYPES**

Nearly half of all respondents represented system manufacturers, followed by engineering & contracting services, and component suppliers. Training & research was the 4<sup>th</sup> strongest activity in the total response set. Answers allowed for multiple choices and indeed a high number of participants were active in several fields, especially in large organisations combining research, manufacturing and contracting. End-users and associations were represented by 8% of respondents.

### **TYPES OF ACTIVITIES (INDUSTRY SECTOR)**

A large majority of respondents, 69% and 66%, are active on behalf of organisations involved in commercial refrigeration and industrial refrigeration – the two industry sectors with highest current and projected use of natural refrigerants in Europe. Less pronounced are activities in stationary air-conditioning, as well as industrial, commercial and residential heating. Not surprisingly, the mobile air-conditioning industry as one that is at present not a lead sector for  $CO_2$  or HCs, is represented only to a minor extent.

# **NATURAL REFRIGERANT PRODUCTS TODAY & TOMORROW**

QUESTION: "Which Products & Services for Natural Refrigerants do you HAVE?" QUESTION: "Which Products & Services do you PLAN TO HAVE?"





# CO<sub>2</sub> USED IN MOST PRODUCTS & SERVICES TODAY...

When looking at the natural refrigerant products and services offered by European corporations today, the high percentage of R744-related activities (35%) is noteworthy. Ammonia and hydrocarbons are nearly on par, whereas 17% of all respondents are active for organisations with products and services for all three natural refrigerants.

# ... AND TOMORROW

When asked about the natural refrigerants products and services planned, the 67 responses included in the analysis confirmed the positive trend for carbon dioxidebased systems. 7% more respondents see their product portfolio include  $CO_2$ -related activities, whereas the prospects for ammonia (-7%) and hydrocarbons (-2%) are less positive. However, participants estimated that activities involving all three natural working fluids will increase by 3% in the future.

# **EUROPEAN INDUSTRY SURVEY**

As a sub-set from the global industry survey (see page 28), and to find out where the European NR industry might be heading over the coming years, only respondents active for organisations located in Europe were selected for further analysis. Hence, out of the initial 1,338 individuals completing the survey, 666 were heard on items as varied as information sources for natural refrigerants, the use of NR products & services today and in the foreseeable future, or the overall policy & business climate for NR. Participants also analysed barriers and strengths of natural working fluids, and attempted an outlook into the period until 2020 to evaluate the market presence NR would have per industry sector.

## STRONGEST INTEREST IN THE UK, ITALY, GERMA-NY & DENMARK

Most respondents taking the survey are located in the UK (14%), followed by Italy and Germany (11%), and Denmark (7%). This is not a surprising result as especially in those countries many leading system and component suppliers for NR technology are to be found that are active across Europe and beyond. Despite its small overall industry size, the Danish HVAC&R industry was strongly represented – a result of its wide use of HFC-free technologies and developed expertise on NR. By geographic region, Western Europe is represented with 49%, Southern Europe with 26%, Northern Europe with 17% and Eastern Europe with 8%.

Most respondents (50%) represented a small organisation with less than 100 employees. Close to 19% came from a medium-sized enterprise, and 31% represented large organisations with more than 500 staff members.

### MANUFACTURERS & SUPPLIERS LEADING RE-SPONSE GROUP

As regards the main types of activities, 47% of respondents represented a system manufacturer, followed by engineering & contractor, component suppliers and training & research providers. As multiple choice was allowed, it can be concluded that a high number of organisations are active in several fields. Crosstabs applied to the total response set regarding the organisation's size indicated that mostly very big or very small companies were represented in the manufacturing business, whereas component supply was mostly done by small businesses. The engineering / contractors business is strongly dominated by small companies (149 responses for "small" versus 42 for "medium" and 39 for "large"), as well as the consultancy / marketing business.

### **COMMERCIAL & INDUSTRIAL REFRIGERATION**

A large majority of 69% and 66% are active for companies involved in commercial refrigeration and industrial refrigeration. This is unsurprising as these two industry sectors are currently among the most promising ones for the use of natural refrigerants until 2020, as industry's forecasts have shown (see page 104). The Mobile Air Conditioning, Transport Refrigeration and Domestic Refrigeration sectors are only represented to a significantly lower extent. This can be explained by the unfavourable climates for NR use in the first two cases, and the lack of interest in taking the survey following the established market situation for HC refrigerators across Europe in the latter case.

Again, the commercial refrigeration sector is mostly represented by small companies (223 responses) as compared to large companies (149 responses). The same distribution pattern is applicable for the industrial refrigeration sector.

### THE FUTURE OF NR PRODUCTS

An overwhelming majority of those taking the survey (75%) already had NR products and services in their portfolio, hence expressing their strong interest in more consolidated data in this specific area. Among those offering NR solutions, most offered  $CO_2$ -based products and/ or services. However, it has to be noted that distribution is relatively balanced between the three refrigerant options. 17% showed clear leadership by offering technology for all three refrigerants  $CO_2$ , ammonia and hydrocarbons. As regards the organisation size, small businesses are represented to a higher-than-average extent in the NR industry taking the survey, followed by large companies with more than 500 staff members.

In the future  $CO_2$  will increase in importance for the respective organisations, with 42% stating that future products and services would involve R744-based solutions. The percentage of businesses offering technology for all three refrigerants is also expected to increase.



# June 12-13 2012 | Washington DC



### THE BUSINESS CASE FOR NATURAL REFRIGERANTS IN NORTH AMERICA:

The first-ever North American ATMOsphere Natural Refrigerants Workshop will be held in Washington, DC on June 12-13, 2012.

ATMOsphere America 2012 comes at a time when more and more companies in the US and Canada are looking into Natural Refrigerants as alternative working fluids in commercial and industrial refrigeration, heat pumps as well as air-conditioning applications.

Around 200 key industry experts and stakeholders are expected to attend ATMOsphere America 2012 to discuss the Business Case for Natural Refrigerants. This dynamic, interactive event will engage participants, enhancing awareness and exploring the promising potential of the use of natural refrigerants such as CO<sub>2</sub>, ammonia and hydrocarbons in the North American market.

June 12 - 13, 2012 The Liaison Capitol Hill Hotel, 415 New Jersey Avenue NW Washington DC, USA

www.ATMO.org/America2012

# www.ATMO.org



# Upcoming ATMOsphere events



4<sup>th</sup> Edition of ATMOsphere Europe Brussels, September 2012



1<sup>st</sup> ATMOsphere Asia, early 2013

# **INFORMATION AND AWARENESS LEVEL**

# RESPONDENTS

# QUESTION: "How informed are you about Natural Refrigerants?"



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There is a high overall level of awareness about natural refrigerants' characteristics and usage among respondents to the European industry survey - 73% of all respondents are either "highly informed" or "well informed". Awareness levels rise even higher when only those respondents offering natural refrigerant solutions and/or planning to offer them in the near future are selected. In this sub-set, only 11% are not well informed about natural working fluids (awareness level up to 40% out of a maximum of 100%), and a clear absolute majority (52%) has an excellent awareness level. Results imply that natural refrigerants are well known about among manufacturers, engineering contractors and suppliers taking an interest in the future of  $CO_2$ , NH<sub>3</sub> and HCs.

# **INFORMATION AND AWARENESS LEVEL**

# **HVAC&R INDUSTRY & CUSTOMERS**

QUESTION: "How informed is the HVAC&R industry about Natural Refrigerants?"

QUESTION: "How informed are your customer about Natural Refrigerants ?"



The results about the level of information in the HVAC&R industry as a whole are markedly different from awareness levels among respondents. More than a third of respondents (39%) believe that the industry as such is "not informed" to "rather poorly informed". Only 7% of respondents think the industry is "highly informed" about the characteristics of natural working fluids.

Results about the level of information of respondent customers follow a similar pattern, with almost 70% of respondents believing that customers are at best "rather well informed" - including all awareness levels of up to 60%. Contrary to the high level of information among respondents, these results suggest that whilst manufacturers and system suppliers are well aware of natural refrigerants, end-users lack information about natural refrigerants.

# **INFORMATION SOURCES**

QUESTION: "Which sources do you use to get information about Natural Refrigerants?"



... information sources grouped by type



# SPECIALISED WEBSITES, DIRECT CONTACTS & INDUSTRY EVENTS ARE KEY FOR STAYING INFORMED

From 3,260 total responses received (multiple choices possible), a clear majority of participants (73%) is staying informed on the market situation for natural refrigerants through specialised websites. Information sources of similar high value include direct contacts with partners and customers (64%), technical and scientific conferences (64%), trade shows (62%) and print magazines (61%). Online blogs and other social media channels, as well as government / NGO sources are used to only a minor extent.

### MEETINGS REMAIN MOST POPULAR INFORMATION SOURCE

If all individual response options are grouped by the overall type of information provider and channel used, face-to-face meetings during individual talks, conferences, workshops and trade shows emerge as the most popular source of information on natural refrigerants. This is then followed by online & print sources (specialised and general media) used by 33%, and authoritive bodies (associations, consultancies, governments / NGOs) serving for 19% of all respondents as an information source.

TOTAL responses: 3260

# **BUSINESS & POLICY CLIMATE**



# 46% SEE RATHER POSITIVE CONDITIONS FOR NATURAL REFRIGERANTS

Overall, the market & policy conditions for natural refrigerants are rated as being rather positive ones. However, when looking at the conditions per natural refrigerant, marked differences can be found: while CO<sub>2</sub> can count on the best perceived frameworks for market expansion, hydrocarbons seem to face the highest challenges at the moment. This, however, can partly be attributed to the fact that a majority of respondents come from Europe where the market prospects for CO<sub>2</sub> are generally positive.



Ammonia



# NON-NR REFRIGERANT INDUSTRY MORE SCEPTIC

Only taking into account respondents not offering or planning to offer natural refrigerant services or products, the business & policy climate for natural working fluids overall is also considered to be a rather positive one. Divided by refrigerants, however, respondents are generally more sceptic than their NR counterparts, with 10% saying that conditions for ammonia, carbon dioxide and hydrocarbons individually are highly negative, and around one-third saying that the markets and policy frameworks would not be moving in any direction.



# **BUSINESS & POLICY CLIMATE FOR NATURAL REFRIGERANTS**

The speed and level at which natural refrigerant systems become an established solution on the European market depend on policy and industry conditions likewise. 511 European respondents were asked to answer the question "How is the Business & Policy Climate evolving in your country?" for Natural Refrigerants overall, and for each of the three refrigerants surveyed: ammonia, carbon dioxide and hydrocarbons. The results obtained paint a clear picture of how different the situation is evaluated for each specific refrigerant, where CO<sub>2</sub> seems to face the brightest future, whereas hydrocarbons are confronted with greater challenges (outside domestic refrigeration).

### NATURAL REFRIGERANTS OVERALL

When asked to evaluate the business and policy climate for natural refrigerants overall, respondents tended to rate the current situation in Europe as "rather positive". The highest absolute agreement rate (46%) was hence registered for this option. Only 7% were pessimistic ("highly negative" and "rather negative"), while a total of 60% were optimistic ("rather positive" and "very positive"). One-third was undecided if current market and industry trends would favour or block the usage of CO<sub>2</sub>, NH, and HCs. Interestingly, the ratings for "NR overall" were on average more positive than the individual ratings for "ammonia", "CO<sub>2</sub>" and "Hydrocarbons" would have suggested. In fact, responses for the "NR overall" situation were closest aligned to the values for "CO<sub>2</sub>" for all categories. This might be related to the fact that most respondents to the survey represented the commercial and industrial refrigeration industry where CO<sub>2</sub> is a promising candidate, and hence the evaluation for the natural refrigerant industry as a whole was influenced by the respondent's positive experience in these two sectors. Overall, responses obtained are also closely related to the industry expectations per sector and the barriers

to the uptake of natural working fluids (see pages 98 to 99 & pages 104 to 106).

Unsurprisingly, the sub-set of respondents not planning to use natural refrigerants rated the situation for "NR overall" slightly more negatively. 14% (versus 7% for all respondents) evaluated the current situation as being negative, and 36% (versus 33%) did not see the business and policy climate moving into any clear direction. However, interestingly, also here a clear majority of 52% (versus 60% for all respondents) were optimistic about the overall policy and business frameworks in place today for NR.

### CO,: BLUE SKIES AHEAD?

When looking at the ratings for CO<sub>2</sub> individually, respondents are generally largely optimistic about the evolving industry and policy climate. Only 8% of participants believed the current situation in their European country would be "highly negative" or "rather negative", whereas 63% rated conditions to be "rather positive" or even "highly positive". This result is well above the average given for ammonia and hydrocarbons, and tends to reflect positive outlooks for carbon dioxide in several applications, including (light-)commercial and industrial refrigeration. However, caution should be applied as close to one-third (29%) were uncertain about the direction the market would take.

Participants with no plans to use R744 were significantly more pessimistic about supporting market and policy frameworks put into place in Europe today. 10% rated the situation as "highly negative" for CO<sub>2</sub>, balanced by 16% on the other end of the spectrum stating it would be "highly positive". In between, most of all respondents were unsure about the direction markets would take in the current climate. A marked difference can hence be seen between organisations already investing into CO<sub>2</sub>

and those with no intention to do so in the foreseeable future – the latter especially showing a clear tendency towards the "no movement" option as compared to the "rather positive" one.

### NH<sub>3</sub>: STABLE CLIMATE WITH SUNNY PROSPECTS

The first noticeable result, when comparing the total response set and the sub-set including only organisations with no plans to use NR in the near future, is that there are no marked differences between them. While more individuals said the situation for ammonia in Europe would be "highly negative" (10% for "No NR" subset as compared to 3% for all respondents), evaluations for all other options followed similar patterns. Average responses tend towards the "no movement" to "rather positive" option, irrespective of whether the company uses natural refrigerants or not. This is another indication of the largely saturated and well-established NH<sub>3</sub> market for some applications, mainly industrial systems, already pointed out for the refrigerant sales trends (see pages 32 to 33).

### **HC: CLOUDY FORECAST**

Overall, HC represents the market with the least favourable policy and business climate in Europe, as compared to  $CO_2$  and  $NH_3$ . One-fifth (21%) rate the current situation as "highly negative" or "rather negative", as compared to only 8% for  $CO_2$  and 12% for  $NH_3$ . At the other opposite, only 4% say HCs meet "highly positive" conditions. Even the total of those seeing any positive movements ("rather positive" and "highly positive") amounts to 38% only, as compared with 63% for  $CO_2$  and 48% for  $NH_3$ . For those not (yet) involved in HC products & services, no single respondent selected the "highly positive" option.

A possible explanation for this rather pessimistic evaluation can be found in the low total response rate of the domestic refrigeration industry - a traditional stronghold of HC application in Europe. Outside this industry the usage of propane, isobutane and other HC refrigerants is strongly restricted by European and national charge limits impeding the widespread use of HCs in larger installations. Results for HCs can therefore be interpreted as a valid reflection of some of the prevailing barriers to the uptake of natural refrigerants: training, safety and legislation (see pages 98 to 99 & 102 to 103).

# **BARRIERS TO THE UPTAKE OF NATURAL REFRIGERANTS IN EUROPE**

# TRAINING, TECHNOLOGY DEVELOPMENT & COSTS REMAIN THE MAIN CHALLENGES

# QUESTION: "What are the biggest barriers in adopting Natural Refrigerants?"

... if the organisation does not offer or have plans to offer Natural Refrigerant products & services



Lack of training and know-how is a "strong" to "very strong" barrier impeding the wider uptake of natural refrigerants, a clear majority of 58% finds. This is followed by technology & safety aspects, and cost issues – mainly due to higher capital costs for natural refrigerant systems and a lack of economies of scale for some applications. Of less importance are unfavourable competition issues, lack of demand or unavailability of systems in Europe to the 511 respondents.

Similarly, the sub-set of respondents with no intention to use natural refrigerants confirms training & knowhow and a need for technology development as the two strongest barriers (strong / very strong). However, they contradict the appreciation that "psychology" – lack of awareness and misconceptions – would constitute a major barrier, but put a lack of supply and current market conditions (demand / competition) much higher up in the list of prevailing challenges.

# LACK OF AWARENESS THE 3RD STRONGEST BARRIER

QUESTION: "What are the biggest barriers in adopting Natural Refrigerants?" - average values



When all barriers are weighted according to their strength, the psychological factor moves up to become the third-largest overall challenge. This result ties in well with the lack of awareness stated for the HVAC&R industry as a whole and specifically for customers (see pages 92 to 93) Still, need for more training remains the biggest barrier, followed by required investment in technology development, including safety.

Legend: Type of Barrier

# ... AND THEIR STRENGTHS

QUESTION: "What are the biggest strengths of Natural Refrigerant applications?"



# ENVIRONMENT, ENERGY SAVINGS & LIFE-CYCLE COSTS KEY ADVANTAGES OF NATURAL REFRIGERANTS

With 81% of all respondents saying environmental benefits constitute a high or very high strength of natural refrigerants, direct and indirect emissions reductions, including energy savings are the most important reasons to opt for HFC-free solutions. This is then followed by operation cost savings confirmed by half of all respondents (50%) as being a strong/very strong benefit, and technology – including reliability, durability, weight and efficiency. For the sub-set of respondents not planning to have natural refrigerant products, the environmental aspect still dominates with 64% saying this is a high or very high benefit. Unsurprisingly, this group consistently sees more "none" to "minor strength" in all fields, except for system costs which they value higher than the average respondent. Also noteworthy, this group rates legislation as being the 3<sup>rd</sup> strongest advantage of HFC-free solutions. This points to investment security, given that existing and expected legislation against high-global warming potential gases will leave the natural refrigerant industry unconcerned.

# **ENVIRONMENT CLEAREST BENEFIT; SYSTEM COSTS REMAIN CHALLENGE**

# QUESTION: "What are the biggest strengths of Natural Refrigerant applications?" - average values



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When all strengths are shown as a weighted average, environmental direct and indirect benefits remain the top score for natural refrigerants' strengths. On par are the four factors of operation costs, technology, legislation and markets & competition. System costs are considered to be the weakest strength which reconfirms findings from the barriers section in that newly introduced natural refrigerant technology is not yet able to compete with traditional systems on grounds of capital cost.

# **A SWOT ANALYSIS FOR NATURAL REFRIGERANTS IN EUROPE**

511 participants from organisations located in Europe responded to questions about the major challenges ("What are the biggest barriers in adopting Natural Refrigerants?") for and the dominant strengths ("What are the biggest strengths of Natural Refrigerants?") of HFCfree working fluids. Respondents could rate seven predefined categories of barriers and strengths according to their impact on the market uptake of natural refrigerants. The four response options per category ranged from "no barrier" to "very strong barrier", and from "no strength" to "very high strength", respectively. An additional free text field collected responses to further explain the perceived challenges and benefits for individual countries and/or application fields.

### BARRIERS

With 58% of respondents saying **Training & Knowhow** constitutes a "high" or "very high" barrier, the lack of appropriate skills among installers and maintenance personnel in contact with ammonia, hydrocarbons and carbon dioxide is the most important single barrier to a wider acceptance of natural refrigerants. No common certification scheme and still only a loose network of training bodies has made the handling of refrigerants with toxicity, flammability and high pressure characteristics a challenge to be overcome only by more streamlined activities between industry, policy and end-users.

This point is also directly related to the second strongest challenge - **Technology & Safety** - where different safety rules across Europe, together with the novelty of NR technology in some fields, will continue posing a challenge to HFC-free technology proponents. This category is, however, less pronounced than the training aspect (49% rating it as a high / very high barrier), given that some technologies have already become standard solutions. As examples may serve the use of HC in domestic and light-commercial refrigeration, NH<sub>3</sub> in industrial refrigeration or CO<sub>2</sub> in commercial refrigeration.

**Psychology** - describing a lack of awareness and acceptance, as well as misconceptions about NR solutions - is the 3<sup>rd</sup> strongest barrier when weighted across all response options. Only 20% of respondents feel that "no" or only "minor" barriers exist in this area, the rest facing difficulties in overcoming these non-technical barriers. This, again, confirms that a lack of knowledge, especially among customers and the traditional HVAC&R industry overall, exists (see pages 92 to 93). It can be concluded that whereas technical challenges can and will be gradually resolved, psychological barriers will need to be addressed separately in a joint effort by international and national bodies, the industry and (industrial and private) end-users.

### **STRENGTHS**

With an overwhelming 81% vote as a "high" or "very high" strength, **Environment** remains the single most important reason to opt for f-gases free heating, air-conditioning or refrigeration solutions. The environmental aspect does not only include zero to low global warming impact from direct natural refrigerant emissions, but also encompasses indirect emissions reductions through higher energy efficiency as compared to traditional solutions, especially when looked at the technology in its whole lifecycle. While the competitive advantage of NR systems has been clearly demonstrated in a variety of sectors already, the constant new development of HFC-free solutions still promises high future technology potential – something that has been found to be more restricted for current systems based on synthetic working fluids.

As the second largest overall strength of HC,  $NH_3$  and  $CO_2$  systems, **Operation Costs** are confirmed by half of all respondents (50%) as being a strong to very strong

benefit. This, however is in stark contrast to System Costs at the farther end of the scale where only 16% can confirm that the required initial financial investment for NR solutions can already today compete with established f-gases solutions. From the resulting response pattern it can be concluded that although the price premium to be paid for a majority of natural refrigerant installations can be recovered over the system's lifetime, the higher costs up front constitute a strong barrier to higher sales of NR solutions, given consumers' time preference or "discount rate" on purchases.

### **STRENGTHS VS. BARRIERS**

If we compare the response sets for the sections on barriers and strengths, some interesting results can be obtained. Whereas respondents rated Supply & Availability to be the second least important barrier to the uptake of natural refrigerant systems, the exact same is true when being asked for their strength. This could confirm that NR systems have been established as mainstream solutions in Europe in some areas - domestic and industrial refrigeration, and increasingly also in cascade solutions for commercial refrigeration - whereas a significant number of other applications still faces shortage of supply and viable technology options. The evaluation of this aspect hence mainly depends on the market the respondent is in and whether he/she encounters any difficulties in obtaining appropriate components and/or systems.

Another interesting item is the evaluation of the **Technology & Safety** aspect. Whereas 50% of all responses say that this issue constitutes a high or very high barrier for NR systems, 40% also confirm that "technology" – including durability & reliability, compactness & weight, efficiency – is the 3<sup>rd</sup> strongest benefit of NR options (high / very high strength). A possible explanation for this seemingly contradicting result is that a lack of uniform safety guidelines & standards in combination with no certified installation and maintenance staff across European countries, together with remaining technology challenges has significantly reduced the speed of market adoption. On the other hand, once technology is put into place customer satisfaction rates have been generally high due to efficiency gains, ease of maintenance and high operational reliability of NR systems.

Clearly confirmed as a major barrier is the **Capital Cost** aspect. Coupled with the generally applicable principle of facing a price premium for the first use of new technologies, due to their lack of economies of scale, natural refrigerant solutions in some areas require completely new system layouts, components and materials. It is hence not surprising that a clear absolute majority of 54% consider "system costs" (production, materials, refrigerants, installation, government support) to be "no" or only a "minor" strength of NR systems at this moment, and that 45% rate "funding & costs" (taxes, subsidies) as a high to very high barrier to a faster market uptake.

However, this is partly balanced by the assumption that reductions in **Life-Cycle Costs** are superior to traditional systems. Half of all respondents (50%) state that lower "operation costs" – including energy savings, operation, maintenance and end-of-life treatment – are a high to very high benefit of NR systems.

**Markets (Competition & Demand)** play a minor role in accelerating or slowing down the uptake of HFC-free solutions. This has evolved over the last few years when respondents in the NR industry considered competition by traditional systems to be a major challenge for introducing new technology. As a result it is now the least important barrier mentioned, with 69% saying it is "no" to only a "moderate" barrier. Similarly, only 1/10 of respondents see "markets & competition" - including "green" marketing, CSR (Coporate Social Responsability) and other competitive advantages - as a "very high" strength of NR solutions. This could confirm that, although environmental benefits are the most important driver to move away from fluorinated gases, the competitive advantage of NR solutions has not yet been fully exploited to become a major market driver.

# **NATURAL REFRIGERANTS INDUSTRY EXPECTATIONS**

# REFRIGERATION

QUESTION: "What will be the market share of Natural Refrigerant systems in 2012, 2015 and 2020?"



### **COMMERCIAL REFRIGERATION**

Europe's NR industry expects the market share of commercial refrigeration equipment using  $CO_2$ , NH<sub>3</sub> or HCs to increase substantially over the coming years. While today still 43% of the 129 respondents working in the commercial refrigeration business estimate the total market share of NR solutions to be only in the range of 0-5%, by 2020 this picture is inverted, with 30% stating that their share would increase to "more than 50%". As a result, only 3% think NR systems' market share will remain in the "0-5%" order.

### **INDUSTRIAL REFRIGERATION**

An even more prosperous outlook is presented for the industrial refrigeration sector. 40% of 128 respondents working in this field believe that the NR market share will rise to "more than 50%" by 2020. This is up from 12% estimating the market share to be in this range already today. By 2015, a total of 43% estimate the market share of NR systems already to be on track for "20-50%" or "above 50%".

# **NATURAL REFRIGERANTS INDUSTRY EXPECTATIONS**

# HEATING

QUESTION: "What will be the market share of Natural Refrigerant systems in 2012, 2015 and 2020?"



### **RESIDENTIAL HEATING**

Today, the market share of NR solutions in Europe is only minute, nearly two-thirds of 27 respondents working in residential heating confirm. However, while the "more than 50%" market share is missing for 2012, by 2020 systems using  $CO_2$ ,  $NH_3$  or HC will have established themselves. As a result, 19% believe that NR solutions will dominate the market, while 22% remain cautious to believe that NR products will remain a tiny fraction of the market ("0-5%").

### **COMMERCIAL & INDUSTRIAL HEATING**

More optimistic than their residential heating counterparts are the 32 natural refrigerants experts representing the commercial and industrial heating industry in Europe. 22% believe that NR solutions' market share will have increased to "more than 50%" by 2020, up from 9% saying that today. On the other hand, only 19% remain sceptical and assume the market penetration to be still below 10% (responses: "0-5%" and "5-10%") by that time - down from a large majority of 82% saying this is true for today's markets.

# **NATURAL REFRIGERANTS INDUSTRY EXPECTATIONS**

# **AIR-CONDITIONING**

QUESTION: "What will be the market share of Natural Refrigerant systems in 2012, 2015 and 2020?"



### STATIONARY AIR CONDITIONING

The 31 experts for stationary air-conditioning involving natural refrigerants show the highest scepticism of all surveyed participants for the medium future, with only 13% believing that NR systems would have a "20% -50%" share in 2020. However, on the other hand, response rate for any NR market share higher than 10% nearly triples from 20% in 2012 to 58% in 2020.

### MOBILE AIR CONDITIONING

With the highest number of responses (84%) opting for a "0-5%" market share in 2012, the MAC industry is the most challenging out of all sub-sectors surveyed. However, interestingly the industry seems to be optimistic for 2020, with one-third of respondents believing in a "50% or higher" market share of NR systems. However, one should note that results have only limited informative value due to a very low response rate. Only 12 individuals offering or planning to offer NR solutions in MAC responded to the survey, suggesting that as development of  $CO_2$  and HC systems is largely put on hold.

# **MARKET FORECASTS 2012-2020**

The global industry survey conducted between Februarv and September 2011 intended, for the first time, to hear the voice of the HVAC&R industry in general and the natural refrigerant sector in particular regarding their market expectations for the coming years. Out of a total response set of 666 individuals being located in Europe, 359 were selected for further analysis. This smaller sub-set encompassed all those already using and/or planning to use carbon dioxide, ammonia or hydrocarbons in their products and services. While the first part of the survey was the same for all respondents, for the second survey part individuals had to select their field of expertise among 8 industry sectors: Heating (Residential & Building), Heating (Industrial & Commercial), Refrigeration (Domestic), Refrigeration (Commercial), Refrigeration (Industrial), Refrigeration (Transport), Air Conditioning (Stationary), and Air Conditioning (Mobile). Transport refrigeration and domestic refrigeration were excluded in the final results due to a lack of data accuracy.

All other industry sectors were represented to different extents, ranging from 12 individuals working on NRbased Mobile Air Conditioning (MAC) to 129 respondents for Commercial Refrigeration. The high response rate for the commercial and industrial refrigeration sectors (128 responses) confirmed the lead role these two sub-sectors currently play for the market growth of natural refrigerants in Europe. Especially the use of CO<sub>2</sub> in cascade and transcritical supermarket systems, the use of hydrocarbons in light-commercial installations, and the use of NH<sub>3</sub> in industrial refrigeration (with CO<sub>2</sub> and HC gaining market share) are driving the market. On the other end of the spectrum, only 12 respondents for the MAC sector testify that where the use of CO<sub>2</sub> and HCs has been stalled for the near future – largely due to the automotive industry's decision to opt for synthetic refrigerant alternatives – R&D activities inside the industry have dropped.

### **THE GROWTH MARKETS**

The sectors with the highest response rates, commercial refrigeration and industrial refrigeration, are also those facing the brightest future, according to NR experts. A clear majority of 65% are sure that natural refrigerant alternatives in industrial refrigeration will have a higher than 20% market share in Europe by 2020. The commercial refrigeration industry is similarly optimistic, where 59% believe that NR systems will make up at least a fourth of the total market, and 30% targeting a market penetration of even "50% or higher". Interestingly, the commercial refrigeration industry comes from a much smaller baseline than their industrial counterparts: Only 13% of commercial refrigeration experts say that NR options currently have a 20%+ market share, whereas 32% confirm this for the industrial refrigeration market to be true today. Assumed relative growth rates are hence bigger for the commercial sector, where the agreement rate for a 20%+ market share more than doubles for each of the three periods (2012, 2015, 2020) to get very close to the 2020 agreement rate in the industrial refrigeration sector.

# THE "OPEN" MARKETS

Both the residential heating and stationary air conditioning sector seem to be undecided regarding the market share to expect for NR solutions in the medium future. A very regular response pattern can hence be found for the 31 stationary A/C and 27 residential heating experts evaluating the situation for 2020. Especially for the latter, all options, ranging from a "0-5%" to a "50% or higher" market share, attract the same level of agreement. The only marked difference between the two industry sectors is the higher baseline the stationary A/C industry is building on, with 13% stating that already today natural refrigerants have a 50%+ market share. However, on the other hand, the residential heating market will, according to experts representing it, overtake the stationary air-conditioning market by 2020 in terms of relative market shares.

### THE "WAITING" MARKETS

The natural refrigerant Mobile Air Conditioning sector currently faces some of the strongest resistance in the European Union. Despite the positive frameworks put into place by the MAC Directive (see page 46), R&D activities are mostly stalled after years of successfully introducing market-ready solutions. 84% of respondents saying there is a close to 0% market penetration of NR systems today is hence unsurprising. More interesting are, however, expectations for 2020 when a third of respondents regard again a "50% or higher" market share as being possible. This points to the fact that either direct intervention from legislators or a clear "recommitment" of the automotive industry in favour of HFC-free systems would be needed to initiate market growth. Again, it has to be noted that total responses for the MAC sector were at a very low level as compared to other industries represented, hence not allowing for a highly accurate data analysis. It might, however, serve as a first indication of the industry's current situation with no positive signals sent from the automotive industry to use carbon dioxide or hydrocarbons. Transport applications outside the car sector (buses, trains, trucks) still promise growth potential.

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## DIRECTORY

Without wide availability and broad market acceptance an innovation will not be recognised as such. End-users, legislators and the wider public need to know about solutions offered today and technology pioneers involved, to make an informed choice about future refrigerant options. Without a strong industry network the impact of natural refrigerants will remain limited in certain applications.

This industry directory, based largely on responses to an HVAC&R industry survey, lists and categorises system manufacturers, component suppliers, contractors, installers, and research & training institutes located in Europe. Sorted by country, it indicates the type of activities, main HVAC&R industry sectors covered, as well as the natural refrigerants used in products and services. As the directory only reflects information provided on a voluntary basis by the respective organisations, no responsibility for accuracy is assumed.

If you want to be included in later editions of the Guide - 2012: Natural Refrigerants Market Growth for Europe or other world regions, please contact research@shecco.com

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KONVEKTA AGwww.konvekta.comManufacturerSupplierRefrigeration - TransportAir Conditioning - MobileAm Nordbahnhof 534613 Schwalmstadt, Germany+49 66 91 76 219	KREUTZTRÄGER KÄLTETECHNIK GMBH & CO. KGwww.kreutztraeger.deSupplier Engineering / ContractorRefrigeration - Commercial Refrigeration - Industrial Air Conditioning - Stationary Air Conditioning - Large StationaryTheodorBarthStr. 21 28307 Bremen Germany +49 (0) 421 43867 0	LINDE www.linde.com Manufacturer Supplier Refrigeration - Domestic Refrigeration - Commercial Refrigeration - Transport Air Conditioning - Stationary Air Conditioning - Stationary Air Conditioning - Mobile Manufacturer and distributor of refrigerants and some related equipment The Priestley Centre GU2 7XY Guildford, Germany +44 77 70 80 33
M-TEC www.m-tec.com Supplier Heat pump installer, refrigeration and aircondition Heating - Residential & Building Heating - Industrial & Commercial Refrigeration - Domestic Refrigeration - Commercial heat recovery industrial and commercial Otto-Hahnstraße 6 79395 Nuenburg, Germany +49 76 31 70 90	MAJA www.maja.de Manufacturer Refrigeration - Commercial Tullastr. 4 77694 Kehl-Goldscheuer, Germany +49 7854 184 0	PETER HUBER KÄLTEMASCHINENBAU GMBH www.huber-online.com Manufacturer Refrigeration - Industrial Werner von Siemens Strasse 1 77656 Offenburg, Germany +49 (0) 781 9603 0

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	SCHICK GRUPPE www.schickemzet.de Supplier Consultancy / Marketing Distribution of ammonia and refrigerants 71665 Vaihingen/Enz, Germany +49 70 42 95 35 0	CO <sub>2</sub> HC NH <sub>3</sub>	
CO₂ HC NH₃	TH. WITT KALTEMASCHINENFABRIK GME www.th-witt.com Manufacturer Supplier Engineering / Contractor Refrigeration - Industrial Lukasstr. 32 52070 Aachen, Germany +49 (0) 241 / 1 82 080	H CO <sub>2</sub> HC NH <sub>3</sub>	
CO <sub>2</sub> HC NH <sub>3</sub>	THERMOWAVE GESELLSCHAFT FÜR WÄRMETECHNIK MBH www.thermowave.de Supplier Refrigeration - Commercial Refrigeration - Industrial Eichenweg 4 6536 Berga, Germany	CO <sub>2</sub> HC NH <sub>3</sub>	

+49 341 600 37931

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AFOI MOUTEVELI LTD & CO EE www.otenet.gr Manufacturer Engineering / Contractor Refrigeration - Commercial Refrigeration - Industrial Andrianopoulou 16 & Prespas 18346 Moshato, Greece +30 21 05 00 00 00	FRIGOGLASS www.frigoglass.com Manufacturer Refrigeration - Commercial 15a Metaxa str. 14564 Kifissia, Athens, Greece +30 210 61 65 400	CO2HALCOR www.halcor.gr/en/ SupplierCO2HCAll Copper TubingHCS3 th km National Road 32011 Athens-Lamia, Greece +30 226 20 53 158NH3
KONTES SA www.kontes.gr/sites/eng/ Manufacturer Supplier Refrigerant Repackager Refrigeration - Domestic Refrigeration - Commercial Refrigeration - Industrial Refrigeration - Industrial Refrigeration - Transport Air Conditioning - Stationary 12 Egaleo str. 18545 Piraeus, Greece +30 21 05 00 00 00		
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LHG KFT. www.lhg.hu Manufacturer Engineering / Contractor Refrigeration - Commercial Refrigeration - Industrial Alkotmány u. 86. H-2800 Tatabánya, Hungary +36 209 715 738	QPLAN KFT. www.qplan.hu Manufacturer Supplier Engineering / Contractor Refrigeration - Commercial Refrigeration - Industrial Bécsi út 240/B. H-1037 Budapest, Hungary +36 30 92 53 087	CO2 HC NH3

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MRSLREF www.mrslref.com Engineering / Contractor Refrigeration - Industrial Park House, Park Road Killarney Kerry, Ireland +35 3 87 328 3511	MURCOwww.murco.ieManufacturerRefrigeration - Commercial Refrigeration - Industrial Air Conditioning - Stationary114a Georges Street Lower Dun Laoghaire, Ireland+35 3 12 84 63 88	RSL (IRL) LTD www.rslireland.com Supplier Refrigeration - Commercial Refrigeration - Industrial Unit 46, Ballybane Ind. Est. Galway, Ireland +35 38 72 00 00 00		

ITALY					
BLUE FROST www.bluebox.it Manufacturer Heating - Industrial & Commercial Refrigeration - Industrial Air Conditioning - Stationary via Valletta, 5 30010 Cantarana di Cona, Italy +39 04 26 92 11 11	BLUPURA www.blupura.com Manufacturer Refrigeration - Domestic Refrigeration - Commercial Via Aldo Moro SNC 60022 CASTELFIDARDO AN, Italy +39 07 20 00 00 00	CARELwww.carel.comSupplierRefrigeration - Commercial Air Conditioning - StationaryVia del Industria 11 35020 Brugine Padova, Italy +39 04 99 71 66 11			
CASTEL www.castel.it Supplier Refrigeration - Commercial Refrigeration - Industrial Air Conditioning - Stationary Via Provinciale, 2/4 20060 Pessano, Italy +39 02 95 70 21	COSTAN SPAwww.costan.comManufacturerEngineering / ContractorRefrigeration - CommercialVia Degli Alpini 1432100 Limana,Italy+39 04 38 00 00 00	DORIN www.dorin.comCO2SupplierCO2Heating - Residential & Building Refrigeration - Commercial Refrigeration - IndustrialHCVia aretina 388 50061 Compiobbi, Italy +39 33 51 00 00 00NH3			
ELIWELL CONTROLS SRL www.eliwell.it Supplier Engineering / Contractor Refrigeration - Commercial Refrigeration - Industrial Refrigeration - Transport Air Conditioning - Stationary Via Dell'industria 15 32010 Pieve d'Alpago, Italy +39 04 38 00 00 00	ENEX SRL www.enex.it Manufacturer Heating - Industrial & Commercial Refrigeration - Commercial Refrigeration - Industrial Via Camalo 22 31050 Ponzano, Italy +39 04 22 00 00 00	EPTA www.eptarefrigeration.com Manufacturer Refrigeration - Commercial Via Mecenate 86 20138 Milano, Italy +39 02 55 40 32 11			

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Supplier

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+39 03 31 74 22 01

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www.geoclima.com

Manufacturer Engineering / Contractor

Refrigeration - Commercial Air Conditioning - Stationary

Via dell' Industria, 12 34077 Ronchi dei Legionari (GO), Italy

+39 0481 774411

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www.indesitcompany.com

Manufacturer

Refrigeration - Domestic

Viale Aristide Merloni, 47 60044 Fabriano (AN), Italia

+39 0732 66 11

	G.I. INDUSTRIAL HOLDING www.gind.it	
CO <sup>2</sup>	Manufacturer	CO <sup>2</sup>
нс	Heating - Residential & Building Heating - Industrial & Commercial Refrigeration - Domestic Refrigeration - Commercial	НС
NH <sub>3</sub>	Refrigeration - Industrial Air Conditioning - Stationary	
	Via Max Piccini 11/13 33050 Rivignano, Italy	
	+39 34 07 00 00 00	
	IARP	
co	IARP www.iarp.it	co
CO2	IARP www.iarp.it Manufacturer Supplier	CO2
CO <sub>2</sub>	IARP www.iarp.it Manufacturer Supplier Refrigeration - Commercial	
CO <sub>2</sub> HC NH <sub>3</sub>	IARP www.iarp.it Manufacturer Supplier Refrigeration - Commercial Via Achille Grandi 43 – Zona Industriale 15033 Casale Monferrato, Italy	CO <sub>2</sub> HC NH <sub>3</sub>
CO <sub>2</sub> HC NH <sub>3</sub>	IARP www.iarp.it Manufacturer Supplier Refrigeration - Commercial Via Achille Grandi 43 – Zona Industriale 15033 Casale Monferrato, Italy +39 (0) 14 24 36 11	CO <sub>2</sub> HC NH <sub>3</sub>
CO <sub>2</sub> HC NH <sub>3</sub>	IARP www.iarp.it Manufacturer Supplier Refrigeration - Commercial Via Achille Grandi 43 – Zona Industriale 15033 Casale Monferrato, Italy +39 (0) 14 24 36 11 IRD INIZIATIVE – REFRIGERA	CO <sub>2</sub> HC NH <sub>3</sub>
CO <sub>2</sub> HC NH <sub>3</sub>	IARP www.iarp.it Manufacturer Supplier Refrigeration - Commercial Via Achille Grandi 43 – Zona Industriale 15033 Casale Monferrato, Italy +39 (0) 14 24 36 11 IRD INIZIATIVE – REFRIGERA www.refrigera.eu	CO <sub>2</sub> HC NH <sub>3</sub>

Manufacturer

HC



Via Chiavornicco 76 33084 Cordenons, Italy

+39 0434 54 22 66

	GALILEO TP	
CO <sup>2</sup>	Manufacturer Supplier	C
HC NH <sub>3</sub>	Refrigeration - Domestic Refrigeration - Commercial Refrigeration - Industrial Refrigeration - Transport Air Conditioning - Stationary Air Conditioning - Large Stationary	H
	Via del Pantano 73 50018 Scandicci, Italy	
	+39 055 722 17 31	
CO2	IGLU COLD SYSTEMS SRL www.iglu.it Manufacturer	С
нс	Refrigeration - Commercial Refrigeration - Industrial	H
NH3	Via Agnelli 6 33089 Villotta di Chions, Italy +39 0434 630 840	N
CO2	LU-VE www.luve.it Supplier	С
НС	Refrigeration - Commercial Refrigeration - Industrial Air Conditioning - Stationary	H
NH <sub>3</sub>	Via Caduti della Liberazione 53 21040 Uboldo, Italy	NI
	+39 02 96716 1	
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HC

Refrigeration - Industrial

via Emilia Ovest 1179

41123 Modena, Italy

+39 059 375 498

145

Via Puccini 22 20010 Pogliano Milanese, Italy HC

Heating - Industrial & Commercial

*Refrigeration - Domestic* 

Refrigeration - Industrial

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Air Conditioning - Stationary Air Conditioning - Mobile via delle Industrie 18 20090 settala, Italy +39 348 870 50 08

+39 0294 00 00 00

Refrigeration - Industrial

THERMOCOLDwww.thermocold.itManufacturerHeating - Residential & Building Heating - Industrial & Commercial Air Conditioning - StationaryVia dei Ciclamini 25 70026 Modugno, Italy+39 080 531 26 23	WIGAM www.wigam.it Manufacturer Supplier Refrigeration - Commercial Refrigeration - Industrial Air Conditioning - Stationary Air Conditioning - Mobile Refrigerant recovery equipment + Detection systems + Refrigerant bottles Wigam SpA Loc. Spedale 10/b 52018 Castel S. Niccolo, Rezzo, Italy +39 0575 5011
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JSC ROLVIKA www.rolvika.lt Manufacturer Supplier Engineering / Contractor Heating - Industrial & Commercial Refrigeration - Commercial Refrigeration - Industrial Air Conditioning - Stationary Kirtimu str.59 LT-02244 Vilnius, Lithuania	COOL-TEC SA www.cool-tec.lu Supplier Engineering / Contractor Z.I. Rolach Hall 2 Luxembourg +35 2 26 35 51 24

MACEDONIA				
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	NETHERLANDS			
COOL GREEN SOLUTIONS www.coolgreensolutions.nl Manufacturer Heating - Industrial & Commercial Refrigeration - Commercial Refrigeration - Industrial Postbus 369 4460 AT Goes, The Netherlands +31 (0) 113 22 28 33	COLDSTOREDESIGN www.coldstoredesign.com Engineering / Contractor Refrigeration - Industrial P.O. Box 370 NL-8000 AJ Zwolle, Netherlands +31 38 452 4858	CO <sub>2</sub> HC NH <sub>3</sub> FI W Su He Ait 37 +3	PLAMCO Any State of the second secon	CO2 HC
INDUTHERM BV www.indutherm.nl Supplier Heating - Industrial & Commercial Refrigeration - Industrial Vijzelweg 10 5144gh Waalwijk, Netherlands +31 416 674 552	KWA BUSINESS CONSULTANTS www.kwa.nl Consultancy / Marketing Training / Research Heating - Industrial & Commercial Refrigeration - Industrial Air Conditioning - Stationary Regentesselaan 2 3818 HJ Amersfoort, The Netherlands +31 33 42 21 330	CO <sub>2</sub> HC NH <sub>3</sub> NH	ALR Arww.nlr.nl esearch Institute hermal control systems for industry and space applicatons foorsterweg 31 316PR Marknesse, Netherlands 31 527 24 8628	CO <sub>2</sub> HC NH <sub>3</sub>

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	VHK www.vhk.nl
;O <sub>2</sub>	consultancy / research for policies
IC	Heating - Residential & Building Heating - Industrial & Commercial Refrigeration - Domestic Refrigeration - Commercial Refrigeration - Industrial
IH <sub>3</sub>	Refrigeration - Transport Air Conditioning - Stationary Air Conditioning - Mobile

Elektronicaweg 14 2628 XG Delft, The Netherlands

+31 15 27 55 755

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CO

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Aruba 21 7332BJ Apeldoorn, The Netherlands

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De Aaldor 12 4191PC Geldermalsen, The Netherlands +31 345 681549	NH <sub>3</sub>

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		NORWAY		
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RENKULDE http://renkulde.no Supplier All Brobekkveien 90 0582 OSLO, Norway +47 22 08 78 00	SINTEF www.sintef.no Training / Research Heating - Residentia Heating - Industrial Refrigeration - Dom Refrigeration - Indus Air Conditioning - Su Stindveien 4 Trondheim, No	nl & Building & Commercial estic / Commercial strial / Transport tationary / Mobile rway	<ul> <li>SWECO NORGE AS www.sweco.no</li> <li>Consultancy / Marketing</li> <li>Heating - Industrial &amp; Commercial Refrigeration - Industrial Air Conditioning - Stationary</li> <li>Storetveitvegen 98 5072 Bergen, Norway</li> <li>+47 99 15 03 87</li> </ul>	CO <sub>2</sub> HC NH <sub>3</sub>
THERMO CONSULT www.thermoconsult.no Supplier Engineering / Contractor Heating - Industrial & Commercial Heating - Industrial Refrigeration - Commercial Refrigeration - Industrial Ilebergveien 3 N-3011 Drammen, Norway +47 32 21 90 50	CO2 HC NH3 Sorgenfri Road 7037 Trondheir +47 73 83 26 80	KULDE nkulde.no actor mercial strial arge Stationary 18 n, Norway	<ul> <li>VARMEPUMPEN AS</li> <li>Engineering / Contractor</li> <li>Heating - Residential &amp; Building</li> <li>Dagaliveien 14</li> <li>1356 Bekkestua, Norway</li> <li>+47 47 02 28 41</li> </ul>	CO <sub>2</sub> HC NH <sub>3</sub>

POLAND			
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Heating - Industrial & Commercial Refrigeration - Commercial Air Conditioning - Stationary	Refrigeration - Domestic Refrigeration - Commercial Refrigeration - Industrial		
ul. Tarnowiecka 54 04-174 Warszawa, Poland	Lipowa 10 Chotomów, Poland		
+48 22 517 36 00	+48 662 129 833		
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ABTECHNIC PROFESIONAL SRL www.abtehnic.ro Supplier Engineering / Contractor Consultancy / Marketing Heating - Residential & Building / Industrial & Commercial Refrigeration - Domestic / Commercial / Industrial Air Conditioning - Stationary	SC FRIGOTEHNICS SERV COM SRL www.friginstall.ro Supplier Engineering / Contractor Refrigeration - Commercial Refrigeration - Industrial Morarilor nr 1 2245 Bucharest, Romania		
40747 Bucharest, Romania +40 722 740 721	+40 72 35 66 747		

		SERBIA		
AIR COOL Engineering / Contractor Heating - Industrial & Commercial Refrigeration - Industrial Air Conditioning - Stationary Dj.Andrejevica-Kuna 11 18000 Nis, Serbia +381 18 575381	CO <sub>2</sub> HC NH <sub>3</sub>	TERMES Engineering / Contractor Consultancy / Marketing Heating - Residential & Building Heating - Industrial & Commercial Refrigeration - Domestic Refrigeration - Commercial Air Conditioning - Stationary Zmaj Jovina 17/19 34000 Kragujevac, Serbia	CO <sub>2</sub> HC NH <sub>3</sub>	
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ELECTROAUTO, SA. www.electroauto.net Manufacturer Engineering / Contractor Training / Research Air Conditioning - Mobile Timanfaya, 39 6B 28924 ALCORCON, Spain +91 66 90 475	CO <sub>2</sub> HC NH <sub>3</sub>	FROST-TROL www.frost-trol.com Manufacturer Refrigeration - Commercial Ctra. Valencia-Barcelona, Km. 68,9, P.O Box 55 12004 Castellón, Spain +34 964 34 27 40	CO <sub>2</sub> HC NH <sub>3</sub>	KOXKA Manufacturer Refrigeration - Commercial Polygon Landaben C / A s / n 31012 Pamplona, Spain +34 948 18 81 00

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#### www.alfalaval.com

Supplier

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Rudebok Svagen 1 22655 Lund, Sweden

+46 46 36 65 00

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Association

#### Heating - Industrial & Commercial

c/o Advokatbyrån Broomé AB Stora Torget 6 SE72215 Västerås, Sweden

	ENRAD AB
CO2	www.enrad.se
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NH <sub>3</sub>	Olovsholmsgatan 32 50634 Boras, Sweden
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# **ABOUT THE AUTHORS**



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Nina holds a degree in Business Management, and a post-graduate degree in Environmental Management from the University of London. After serving in a communications role at global energy supplier Norsk Hydro, for the last 5 years she has been working in the field of environmental technologies, where she has developed special expertise on natural refrigerants. Today she is mostly active in business development for market intelligence and consultancy services, as well as special projects and publications. She has been drafting and supervising regional studies on behalf of UNEP's OzonAction branch, as well as served as project coordinator for various EU projects.



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Marc holds Degrees (incl. two Masters) in Economics, Politics and Marketing. He has studied at the London School of Economics, INSEAD Singapore, Sciences Po Paris and the College of Europe. He has specialized in natural refrigerants since 2003. He is a member of the ASHRAE Refrigeration Committee. He founded the leading industry platforms; R744.com, hydrocarbons21. com and ammonia21.com. He is also the founder and Chairman of the international workshop series known as ATMOsphere.



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