

We have more than 35 years of experience, developing direct current compressors and helping customers benefit from the opportunities of mobile refrigeration technology.

With a deep insight of the usage across various applications we have earned a position as market leader, working with OEM-customers.

CASE STORY SOLARCHILL



GLOBAL BREAKTHROUGH FOR SOLAR-POWERED VACCINE COOLERS DRIVEN BY THE INTERNATIONAL "SOLARCHILL PARTNERSHIP"

Solar-powered vaccine coolers are one of the fastest moving technologies within the cooling chain. A joint venture between Danish Technological Institute, Secop (Danfoss Compressors at that time) and Vestfrost Solutions have resulted in a global technological breakthrough in terms of storage of vaccines in areas without regular power supply.

When Danish Technological Institute in 1999 first applied for financial support from the Danish Energy Agency, nobody could predict this kind of global breakthrough. The idea of the project was to develop vaccine coolers where sun panels directly supply cooling compressors with energy. Up until then, solar-powered vaccine coolers were equipped with batteries of lead in order to ignite the compressors to enable cooling at all times. This solution was problematic because battery life was very short due to the immense discharge. The end-result was that batteries had to be changed frequently. The batteries were also a potential object of theft. Additionally, there were environmental issues with all of the battery waste.

The basic idea was to replace the batteries with ice storage. This was also a way of solving the problem with the industry using absorption refrigerators running on LPG or kerosene. These solutions are both inefficient and in need of fuel on a regular basis. Furthermore, this technology lacked optimal temperature control and often vast quantities of vaccine were destroyed and had to be discarded.

During the project, it became clear that the energy content of ice storage, relatively speaking, is larger than in lead acid batteries. This observation provided further inspiration for the development work.

BUILDING INNOVATIVE TECHNOLOGY THROUGH THE SOLARCHILL PARTNERSHIP

After the first prototypes were built and tested, Danish Technological Institute made contact with key persons from international organizations and a conference meeting was held in Frankfurt in 2001. Here WHO,

Unicef, UNEP, GIZ, PATH, Greenpeace and Danish Technological Institute founded the international "SolarChill Partnership". A little later, Secop and Vestfrost Solutions joined as industrial partners.

Secop developed a new DC-compressor with "soft start" (BD35K), which uses the environmentally-friendly natural refrigerant R600a.

This innovative compressor can start and run when it is directly applied to the cables from the solar panels. Vestfrost Solutions manufactured 10 vaccine refrigerators which were distributed through Unicef's warehouse in Copenhagen and to field tests in Indonesia and Senegal. The American help organization PATH supervised the tests and the results were so successful that all partners decided to continue to work on the concept.

WHO SPECIFICATIONS AND REQUIREMENTS

WHO mapped out the requirements for "Direct Drive Vaccine Coolers" and Danish Technological Institute was approved as test laboratory. The Vestfrost SolarChill vaccine refrigerator with the Secop Solar Compressor was the first device to be tested and approved by WHO. Since then, Vestfrost Solutions has delivered a significant number of refrigerators for vaccine programs all over the world.

GREAT SATISFACTION WITH THE DEVELOPMENT AT SECOP

There is great satisfaction with the development at Secop in Flensburg, Germany. - "It goes very well with both production and sale of the solar compressor. This is, of course, also closely connected to the fact that our compressor is present in all WHO-approved products", says John Svane Christensen, Application Manager for DC-Powered Cooling at Secop:

Secop will not reveal number of sales but they make no secret that they have experienced a huge increase in sales. Right now Secop, who has been setting standards within advanced compressor technology for more than 60 years, is creating an upgrade on the solar compressor in order to take efficiency to even

higher levels. Gregory W. Kiluva, Technical Specialist from UNICEF, is looking forward to this and adds:

- "We are very pleased with the outcome of Solar Direct Drive, which has been introduced and implemented in hard to reach areas of country immunization programs. This is one of the fastest growing technologies in the vaccine cold chain. The technology is more reliable than the battery powered solar systems as well as the absorption technology previously used. In addition, the technology reduces vaccine wastage quite significantly. It is also worth mentioning the enormous impact of this technology in that it saves the atmosphere of the adverse effects of lead and the large quantity of CO₂ generated from burning fossil fuel for powering the absorption system."

NEW MARKETS EMERGING IN SOLAR POWERED COOLING

Danish Technological Institute continues to test vaccine coolers after the requirements mapped out by WHO. 4-5 tests are performed every year. Equally important is the fact that the knowledge from SolarChill is making its way into other areas.

Both Danish Technological Institute, Secop and Vestfrost Solutions can see how households and different professional businesses can benefit hugely from the technology. With the rapid decrease in prices on solar panels combined with more and more effective compressors, it is only a matter of time until we experience a new prolific market for SolarChill and solar powered cooling that does not have its sole focus on vaccine programs.

PROJECT PARTNERS | www.solarchill.org

- DTI: www.teknologisk.dk
- GIZ: www.giz.de
- Greenpeace Int.: www.greenpeace.org
- PATH: www.path.org
- UNEP DTIE: www.unep.org/ozonaction
- UNICEF: www.unicef.org
- WHO: www.who.int/immunization/en

Source: HVAC Magasinet, 02/2016, Denmark
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